



123rd Annual General Meeting & Trade Show

**BEST WESTERN GLENGARRY, TRURO, NS
NOVEMBER 29th & 30th, 2018**



Photo Credit - Jay Woodworth

Thank you!

A sincere thank you is extended to the following organizations and businesses who have contributed to various events of our 123rd Annual Meeting.

- Pork Nova Scotia (Pork for Banquet)
- Egg Farmers of NS (Eggs for Nutrition Break & Door Prize)
- Nova Scotia Fruit Growers Association of NS (Apples)
- Dairy Farmers of Canada (Milk Products & Banquet Tray)
- Central Equipment (Welcome Coffee)
- Green Diamond, Crop & Livestock Insurance & NSDA Programs (Nutrition Break Day 1 & Door Prizes)
- TD Bank (Lunch Sponsorship)
- Morneau Shepell (Door Prize)
- Mark's Commercial (Door Prize)
- Ultramar (Door Prize)
- Dalhousie Agriculture Campus (Door Prize)
- MCT (Door Prize)
- Efficiency Nova Scotia (Door Prize)
- Thyagrissen Consulting (Door Prize)
- Farm Credit Canada (Door Prize)
- Kings Mutual (Door Prize)
- Scotia Bank (Door Prize)
- LP Consulting (Door Prize)
- Trappers Association of Nova Scotia (Door Prize)
- Patterson Law (Door Prize)
- Atlantic Grains Council (Door Prize)
- Blaikies Dodge (Door Prize)
- Perennia (Door Prize)
- Eddy Group (Door Prize)
- Turner Drake & Partners (Door Prize)
- Agromart (Door Prize)
- Agricommodity Management Association (Door Prize)
- Sheep Producers Association of Nova Scotia (Door Prize)
- Nova Scotia Cattle Producers (Door Prize)
- Dairy Farmers of Nova Scotia (Door Prize)
- Farm Safety Nova Scotia (Door Prize)
- Environmental Farm Plan (Door Prize)
- AIL (Door Prize)
- Van Oostrums Farm Equipment (Door Prize)
- Annapolis Valley Farmland Trust Society (Afternoon Nutrition Break)

Welcome to the 123rd NSFA Annual General Meeting

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**Nova Scotia Federation of Agriculture
Annual General Meeting Agenda**

Thursday, November 29, 2018

- 9:00 a.m. Registration & sale of banquet tickets (\$20.00 per person)
- 10:00 Call to Order – 1st Vice President, Tim Marsh
- Invocation
- Declaration of Quorum
- President’s Address – Victor Oulton
- Business meeting commences
- Approval of Agenda
- Minutes of the last meeting (for adoption)
- Business arising from the minutes
- Auditors Report – PricewaterhouseCoopers
- Appointment of Auditor
- Presentation of 2018/19 Budget
- Farm Registration Report
- Adoption of Budget
- Nominating Committee report and first call for nominations, Chris van den Heuvel,
Nominating Committee Chair
- Introduction of 2018/19 Policy Paper, Henry Vissers, Executive Director
- Resolutions Committee report, Amanda Eisses, Resolutions Committee Chair
- Presentation from Perennia, Viliam Zvalo, Chief Executive Officer and Sonny Murray,
Field Crops Specialist – ‘Re-introducing Perennia’
- 2018 Resolutions
- 12:00 Recess for lunch
- Agri-Futures Annual Meeting in Salon A for Council of Leaders
- Opportunity to visit trade show booths
- Light lunch provided in trade room and hallway
- 1:30 Meeting resumes
- Update on NSFA Strategic Plan Process, Yvonne Thyssen-Post
- 2018 Resolutions continued
- 2019 Policy presentation

**Nova Scotia Federation of Agriculture
Annual General Meeting Agenda**

- Second call for nominations
- 3:00 Nutrition break
- 3:30 Greetings and Comment Nova Scotia NDP Party – Lenore Zann, Agriculture Critic
Greetings and Comment Nova Scotia PC Party – Tim Houston, Party Leader and Alana Poan, Agriculture Critic
- 3:50 Policy and / or Resolutions continued
- 4:30 Presentation by Nova Scotia Minister of Agriculture – Honourable Keith Colwell
- 5:00 Recess
- 5:30 Nova Scotia Young Farmers AGM Business
- 6:30 p.m. Cash bar open in Banquet Room (Salon ABC)
Winner of the Nova Scotia Young Speakers for Agriculture Competition, Sam MacInnis, 'It's the Future of Agriculture'
Presentation of the 2018 Environmental Farm Stewardship Award by Jay Woodworth, Environmental Farm Plan Coordinator
Recognition Awards
Door prizes
President's reception to follow in the MacLeod Room

**Nova Scotia Federation of Agriculture
Annual General Meeting Agenda**

Friday, November 30, 2018

- 8:30 a.m. NSFA Meeting resumes. Early bird door prizes (must be in the room to win)
Update from Nova Scotia Department of Agriculture, Frank Dunn, Deputy Minister
- 9:00 Canadian Federation of Agriculture (CFA) Update – Norm Hall, Vice President
- 9:30 Third and final call for nominations
Completion of the Election Process
Policy and / or Resolutions continued
- 10:00 Nutrition Break
- 10:30 Special presentation in collaboration with Farm Safety Nova Scotia, ‘The Human Side of Farming: Mental Health in Canadian Agriculture’, Dr. Andria Jones-Bitton
- 11:00 Farm Safety Annual Meeting
- 12:00 Lunch
- 1:00 Farm Credit Canada, Faith Matchett, VP of Operations - Atlantic and Eastern Ontario
- 1:15 Keynote Speaker, ‘Stand up for your Industry’, Andrew Campbell, Fresh Air Farmer
Meeting evaluation
- 2:30 Adjournment
In Camera - Members Closed Session immediately following meeting adjournment
- Opportunity for open discussion among membership
 - Only members identified by voting cards will be invited to stay in the room

NSFA Presidents Report 2018

This past year we have had many ups and downs in the agriculture landscape. I wish I could say agriculture was in a better state today than a year or two ago but not sure that would be true. I still believe that there is a good future for farmers in Nova Scotia though.

The spring was a bit hard on some commodities with the heavy frost in early June with at least a 50% crop loss in Blueberries, Apples, Grapes and Christmas trees. This, as well as the new CAP programs roll out, seemed to be much of our work this spring and early summer. As most farmers have come to realize the CAP suite of programs has taken a lot off the table for them as compared to past programs.

Just so I get all of the negative out right off the bat; the new international trade deals that Canada has signed have taken a hit out of our supply managed sectors. Hopefully they can withstand this, however; we never know what the leader of the country to the south of us will do or say next.

On the positive side of things, we have had many good discussions with various government departments this past year. All acknowledge the importance of Agriculture in our economy. We are seeing some gains, whether it is the Protection of Agriculture Land, the Labour Policy or Transportation. There is always more to be done in all areas. The monthly meetings with Minister Colwell have also been positive. This gets the NSFA in front of him on a regular basis to discuss the issues.

The NSFA is presently undergoing a strategic planning exercise that will better position the organization for the future. This, as well as our member engagement process completed last year, will give the NSFA a better understanding of where it's going and what it is doing. Getting members out to meetings continues to be a struggle by times whether it is county, regional or provincial. This is your organization and you need to speak up. Some other changes that you may have noticed have been an updated website as well as a much improved newsletter. These both allow for better communication with our membership. In the spring of 2019 you will have to look for the NSFA in a new location. We have been asked to leave the office space we are in currently. I believe this brings more opportunity for the future also. Stay tuned for updates on our new location.

As you can see this past year has been busy. I would like to say a huge Thank You to the staff of the NSFA. Henry and his team are very dedicated to the industry and they don't always get the credit they deserve. I know they go above and beyond with their commitment to Agriculture. Also in closing, another huge Thank You to the family at home who have to step up and fill in when I am away. I couldn't do it without you.

It has been an enjoyable year and I look forward to 2019. It is a true honor to serve on your behalf as President of this great organization.



Victor Oulton,
NSFA President

Thank you

Corporate Gold and Business Members

❖ Farm Credit Canada

❖ Morneau Shepell

❖ MacDonald Chisholm Trask Insurance

❖ Scotiabank

❖ Patterson Law

❖ Kings Mutual Insurance

❖ Truro Agromart Ltd.

❖ Ultramar

❖ Nova Scotia Farm Loan Board



Nova Scotia Federation of Agriculture 122nd Annual General Meeting Minutes

Glengarry Convention Centre, Truro

November 30th and December 1st, 2017

Call to Order

The 122nd annual meeting of the Nova Scotia Federation of Agriculture was called to order at 10:00 a.m. by the 1st Vice-President, Victor Oulton.

Invocation

President, Chris van den Heuvel welcomed members to the meeting and provided an invocation of thankfulness, reflection and a moment of silence.

Declaration of Quorum and Business Meeting Commences

The Chair declared quorum for the meeting. Meeting participants were reminded to approach the floor microphones prior to addressing the group and to ensure their cell phones were on silent. The meeting will be conducted based on one farm one vote with the use of the voting cards and voting clickers provided. Members were also informed that there is an audio recording being compiled of the meeting for internal use at the NSFA office.

Approval of Agenda

On a motion by Peter Morine/ Danny Bruce the agenda was approved. M/C

President's Address

President, Chris van den Heuvel presented his report as printed in the annual meeting book.

Minutes of previous meeting

Minutes of the previous Annual General Meeting, December 1 & 2, 2016 were printed in AGM booklet on pages 7-15. Motion by Lloyd Evans / Bryan Dyck to approved the minutes. M/C.

Business Arising from the Minutes - There was no business arising from the minutes.

Auditors Report

Nancy Frame, PricewaterhouseCoopers presented the auditor's report. Motion by Lloyd Evans / Bryan Dyck to adopt the auditor's report as presented. M/C

Appointment of the Auditor

At the 2016 Annual General Meeting, PricewaterhouseCoopers was accepted to provide financial services for three years. Noted for the record is that 2017 marks year 1 of 3 complete for auditing services.

Presentation & Adoption of 2017/18 Budget

Henry Vissers presented the proposed budget from page 26 of the annual meeting book for 2017/18 fiscal year. Peter Morine / Danny Bruce moved to approve the budget as presented. M/C

Nomination Report

Dennis Boudreau presented the nominating report as printed in the book on page 27. The first call for further nominations was made with no response.

Introduction to Policy Paper

Henry Vissers highlighted the process for development of the policies and introduced the 2018 policy paper as printed in the Annual Meeting book on pages 28-35.

Resolution Committee Report

Amanda Eisses presented the Resolution Committee report as printed in the AGM Book on page 36.

Report on 2016 Tabled Resolution

Victor Oulton noted that on page 37 of the annual meeting book the tabled resolution is outlined along with the motion tabling the resolution. The review and report from the NSFA Executive on the tabled resolution was presented to the meeting in the form of a fact based risk assessment of Genetically Modified Alfalfa from Bill Thomas, BT Agronomy.

***Recess for lunch** – NSFA Council of Leaders members attended the Agri-Futures Nova Scotia Annual Meeting Meeting resumed at 1:30 p.m.*

It was moved by Sylvestre Dion and seconded by Stephanie Warr to lift the tabled resolution, A-16-16 from the table. M/C

Tabled Resolution A-16-16 Genetically Engineered (GE) Alfalfa

Motion defeated

2017 Resolutions

Resolution #1 - Funding to County Federations

Motion by Amanda Eisses and seconded by Domenic Padula to adopt the resolution. Motion was carried and resolution passed.

Resolutions #2 – Blueberry Pricing

Motion by Amanda Eisses and seconded by Bryan Dyck to adopt the resolution with the friendly amendment to reference blueberries as wild blueberries. Motion was carried and resolution passed.

Resolutions #3 – Organic Certification Fees

Motion by Amanda Eisses and seconded by Wayne Edgar to adopt the resolution. Motion was carried and resolution passed.

Resolution #4 – Provincial Support for Spanish Support and Translation Services for Agricultural Workers

Motion by Amanda Eisses and seconded by Kimberly Stokdijk to adopt the resolution. Motion was carried and resolution passed.

Resolution #5 – Review of Description of Farm Vehicles

Motion by Amanda Eisses and seconded by Rick Parker to adopt the resolution.

Motion to table resolution for more specifics on vehicle types to be included in this resolution (Kimberly Stokdijk/ David Newcombe) M/C

Resolution #6 – Premises Identification

Motion by Amanda Eisses and seconded by Josh Oulton to adopt the resolution. Motion was carried and resolution passed.

Resolution #7 – Field Crop Specialists

Motion by Amanda Eisses and seconded by Lloyd Evans to adopt the resolution with the friendly amendment to add Perennia to the NSFA lobby effort. Motion was carried and resolution passed.

Resolution #8 – Support to Cash Flow Program Funding

Motion by Amanda Eisses and seconded by Chris van den Heuvel to adopt the resolution. Motion was carried and resolution passed.

Resolution #9 – Information on Location of GE crops

Motion was defeated

Second call for nominations was made with no response

Nutrition Break

Presentation from Efficiency Nova Scotia – Sarah Mitchell, Efficiency Nova Scotia provided a presentation on the new Agriculture Energy Manager position. The Roving Energy Manager, Kraig Porter, will conduct complimentary audits and provide reports. Also as part of the presentation, a list of typical opportunities within Efficiency NS was provided; examples include LED Lighting, heating, dairy equipment, solar and thermal technologies.

Greetings and Comments by NDP Agriculture Critic - Lenore Zann, MLA Truro-Bible Hill-Millbrook-Salmon River brought greetings from the Nova Scotia NDP Party highlighting the importance of value added and also recognition that encroachment is an issue for agriculture.

Greetings and Comments by Agriculture Critic - John Lohr, MLA Kings North brought greetings from the PC Party of Nova Scotia noting that agriculture land use continues to be an issue and that PC Party is aware of UNSM bringing forward land preservation issues as a priority. Mr. Lohr also highlighted that here is a lot of potential for agriculture to grow in Nova Scotia, noting the protest support for the importation of bees for Nova Scotia and provided a message on farm succession.

Update from Canadian Federation of Agriculture (CFA) – Marcel Groulou, 2nd Vice President provided an update from the Canadian Federation of Agriculture (CFA) on topic areas of Public Trust, Climate Change, Business Risk Management, Tax Planning, Food Policy, and International Trade.

Presentation by Nova Scotia Minister of Agriculture - Honourable Keith Colwell, Minister of Agriculture was welcomed to the group and highlighted the work and support of the provincial government. The following notes were captured:

- There has been positive growth in apple exports, up 22%
- The Building Tomorrow Fund will provide \$3 million for innovation in both fisheries and agriculture
- Canadian Agriculture Partnership (CAP) is signed for \$37 million for NS over the next five years, however programs will not be open in December as the agreements are not finalized
- A lot of changes in the programs – more accountability, more impact, processing
- Agriculture exports are up over \$350 million
- Highlighted trade negotiations, supply management is not on the table, US looking for new markets, CETA online will open opportunities e.g. remove tariffs for fish

Topics posed to Minister Colwell included the following with any noted actions:

- \$40 million on the Amherst dyke and working on the Tantramar Marsh with both Federal and NB government.
- Status on the Implementation of the Maritime Beef Strategy and information promised to the young farmers
- Maintenance of the road to the Myra Co-op Pasture and a commitment to address it directly
- Important that government has an understanding of the trickle down impacts of Carbon Tax. Greenhouse industry across Canada is still in business because they have made efficiencies already.
- Highlighted the positive impact of an Agri-Invest contribution increase
- Requested the level of commitment for buy local and any direct marketing support which was addressed through the programs under Select NS.
- Mandate Letter concerns with reassurance that NSDA is dedicated to grow primary agriculture and the wine and craft beer, exports mandates are in addition.

Meeting recessed (5:30 p.m.)

NSFA Dinner and Banquet

The evening program began at 6:30 pm with a reception, followed by a dinner sponsored by Nova Scotia Cattle Producers. Harrison Czapalay, Eastern Kings 4-H and winner of the Nova Scotia Young Speakers for Agriculture Competition presented his speech, "Working in Agriculture is More than Just Farming." Also during the evening, Kathryn Bremner, Environmental Farm Plan Coordinator gave a presentation of the three finalists named in the 2017 Environmental Farm Stewardship Award; being Willow Pond Farm, Cornwallis Farm, and Haskap Hill Farm. The winner was Larry and Pat Ward, Willow Pond Farm. They received a painting of their farm and cash prize of \$2000. During the evening special recognition was given to Jim Baillie as outgoing board member of Farm Safety Nova Scotia and to Jim Baillie and Dennis Boudreau as retiring directors of the Executive Committee for NSFA. Paul Brenton, EFP Manager also received recognition for 15 years of service with NSFA. One final appreciation was extended to Chris van den Heuvel for his three years serving as NSFA President which was followed by door prizes and President's reception.

Friday, December 1, 2017

Call to Order

The meeting was re-convened at 8.30 a.m. by 1st Vice-President, Victor Oulton. The early bird draw for door prizes took place.

Policy #1 Agriculture Land

It was agreed that the preamble to the policy on Agriculture land must include land with agriculture potential and the other maintained land is defined as class 2, 3, and 4 soils as defined by the Canadian Land Inventory.

There was also suggestion that wetlands become part of the policy statement. **It was actioned that the delay in response regarding recommendation provided for the Wetlands appendix for the Nova Scotia Wetlands Policy be escalated to the Minister of Environment.**

The policy for Agriculture Land was adopted (Danny Bruce / Bryan Dyck) M/C

There was further discussion about revoking of Statement of Provincial Interest (SPI) in discussion paper recommendations. It was explained that the intention was removing SPI with the replacement of a provincial land use strategy and noted that there is good support from Union of Municipalities for Nova

Scotia (UNSM). It was agreed that the discussion paper for agriculture land will be amended to reflect this and the work of the land use policy committee.

Policy #2 Labour and Skills Training

It was noted that the Temporary Foreign Worker (TFW) program is extremely important and should be mentioned in the policy of Labour and Skills Training. There was also discussion on adding encouragement for agriculture careers to the preamble.

The policy for Labour and Skills Training was adopted with the amendment to ensure successful programs for access to foreign labour. (John Vissers /Peter Morine) M/C

Policy #3 Programs

Innovation in programs is important, but programs should also support basic foundation and extension service. There was a request for NSFA to lobby NSDA to deliver on contractual obligations of the pollination expansion program.

The policy for Programs was adopted (Dennis Boudreau/ Lloyd Evans) M/C

Policy #4 Public Trust

The policy for Public Trust was adopted (Gordon Jackson/ Josh Oulton) M/C

Policy #5 Regulatory Burden

The policy for Regulatory Burden was adopted (Peter Morine/ Lloyd Evans) M/C

Tabled Resolution – On a motion of Peter Morine / Bryan Dyck the tabled resolution, Review of Description of Farm Vehicle, was lifted from the table.

An amended resolution was adopted as, ‘Therefore be it resolved that the NSFA lobby NS Government to allow for an application process for non-traditional farm vehicles to be registered as farm vehicles (John Vissers / Tom Cosman). Motion was carried and resolution passed.

Resolution #10 Sale of Forest Products

Motion by Amanda Eisses and seconded by Jim Crocker to adopt the resolution with a friendly amendment to remove the reference to NS DNR crown land. Motion was carried and resolution passed.

Update from Nova Scotia Department of Agriculture – Frank Dunn, Deputy Minister provided a presentation on the current situation of agriculture in Nova Scotia as well as government priorities, programs and organizational structure changes. The presentation highlighted the state of the industry and trends over the last number of years; government priorities including Safe & Connected Communities, Healthy Population & System, Quality Education and Inclusive Economic Growth; TPP 11, CETA and NAFTA trade agreements; and the valuable relationship between NSDA and NSFA.

Completion of Election Process – The third call for nominations was made with no response. **On a motion of Dennis Boudreau seconded by Lloyd Evans the Nominating Committee report was accepted as printed on page 27 of the annual meeting book and the election process was complete. (M/C)**

Greetings – Mr. Bill Casey, MP Cumberland Colchester stopped by the meeting and brought greetings to the group.

Nutrition Break

NSFA AGM recessed for the Farm Safety Nova Scotia Annual Meeting which was followed by lunch.

Meeting resumed at 1:00 p.m.

Update from Farm Credit Canada – Faith Matchett, VP Operations for Eastern and Atlantic Canada Provided an overview of the activities within Farm Credit Canada including a time of change, trends and how talking about food and not about what we produce speaks to the consumer in their language. A few upcoming events were highlighted; Ignite, Young Farmer Summit, Atlantic and that February 13 is AgDay in Canada.

Farm Credit Canada provided the funding support for the Annual Meeting keynote speaker and Faith provided an introduction and welcome for Brenda Schoepp.

Keynote Speaker Presentation – Brenda Schoepp, NSCh 'Room for Every Farmer' presented a motivational, uplifting presentation highlighting farmers who work together so they, as well as their neighbours, can find their place in the industry. Brenda eloquently told stories of farm successes she came across during her travels including organic farms along side conventional farms, a farmer who value-added, a new entrant who didn't come from a farming back ground as well as others. Brenda emphasized that working together and being neighbourly is what the industry needs to ensure success.

NSFA Project Updates

Risk Proofing Nova Scotia Agriculture – Meredith Flannery, NSFA Project Manager provided an overview of the 1.55 million dollar AgriRisk initiative project that has been active since January 2017.

Species at Risk, Wood Turtle Strides – Simon Greenland-Smith, Project Manager provided a progress update on the program elements and coverage for the protection of wood turtles.

New Business – No new business to report.

Meeting Evaluation – A meeting evaluation was circulated and with responses received a draw was made for a 32" TV. Jacob Mullen was the winner.

Adjournment – On a motion of Chris deWaal, the meeting was adjourned at 3:30 p.m.

Nova Scotia Federation of Agriculture

Financial Statements
August 31, 2018



November 19, 2018

Independent Auditor's Report

To the Members of the Nova Scotia Federation of Agriculture

We have audited the accompanying financial statements of the Nova Scotia Federation of Agriculture which comprise the statement of financial position as at August 31, 2018 and the statements of changes in net assets, revenue and expenses and cash flows for the year then ended and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in **the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.**

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Nova Scotia Federation of Agriculture as at August 31, 2018, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

PricewaterhouseCoopers LLP

Chartered Professional Accountants, Licensed Public Accountants

Nova Scotia Federation of Agriculture

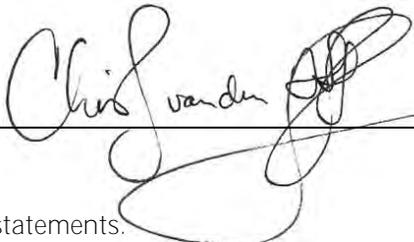
Statement of Financial Position

As at August 31, 2018

	2018 \$	2017 \$
Assets		
Current assets		
Cash	34,906	12,782
Cash – internally restricted	139,699	534,756
Accounts receivable	49,038	35,297
Prepaid expenses	7,198	3,072
	<u>230,841</u>	<u>585,907</u>
Property and equipment (note 4)	50,405	57,617
Investments (note 5)	<u>725,243</u>	<u>800,409</u>
	<u>1,006,489</u>	<u>1,443,933</u>
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities (note 8)	31,912	72,451
Deferred contributions – project funds in trust (note 6)	139,699	534,756
Deferred income	370,494	376,919
	<u>542,105</u>	<u>984,126</u>
Net assets		
Investment in property and equipment	50,405	57,617
Unrestricted net assets	<u>413,979</u>	<u>402,190</u>
	<u>464,384</u>	<u>459,807</u>
	<u>1,006,489</u>	<u>1,443,933</u>
Commitments (note 7)		

Approved by the Board of Directors


_____ Director


_____ Director

The accompanying notes are an integral part of these financial statements.

Nova Scotia Federation of Agriculture

Statement of Changes in Net Assets

For the year ended August 31, 2018

	2018 \$	2017 \$
Investment in property and equipment		
Balance – Beginning of year	57,617	72,192
Transfer to unrestricted net assets	<u>(7,212)</u>	<u>(14,575)</u>
Balance – End of year	<u>50,405</u>	<u>57,617</u>
Unrestricted net assets		
Balance – Beginning of year	402,190	360,257
Excess of revenue over expenses for the year	4,577	27,358
Transfer from investment in property and equipment	<u>7,212</u>	<u>14,575</u>
Balance – End of year	<u>413,979</u>	<u>402,190</u>
Total net assets	<u>464,384</u>	<u>459,807</u>

The accompanying notes are an integral part of these financial statements.

Nova Scotia Federation of Agriculture

Statement of Revenue and Expenses

For the year ended August 31, 2018

	(Unaudited) Budget 2018 \$	Actual 2018 \$	Actual 2017 \$
Revenue			
Annual meeting	15,000	20,687	18,783
Corporate memberships	16,500	18,000	16,500
Farm registration dues	690,000	686,315	694,690
Interest and miscellaneous	11,784	8,659	14,257
Office rental	30,928	29,970	29,983
Secretarial and office services	40,000	34,726	42,140
Farm Safety Coordinator	30,000	30,000	30,000
Project funds in trust (note 6)	-	1,279,683	1,397,880
	<u>834,212</u>	<u>2,108,040</u>	<u>2,244,233</u>
Expenses			
Amortization	14,000	14,000	15,215
Annual meeting	17,000	22,652	20,273
Bank charges	2,000	1,898	1,863
Building maintenance	3,500	2,957	3,051
C.F.A. delegates expense	8,000	8,074	8,119
C.F.A. directors expense	5,000	10,373	4,231
C.F.A. membership dues	17,900	17,728	17,381
Committee expenses	15,000	12,794	13,896
Communications	24,000	22,371	23,882
Computer	9,500	9,480	13,893
Council meetings	17,500	17,407	17,444
County AGM delegate pool	11,750	-	11,780
County membership share	23,500	33,825	23,560
Development – staff	2,500	1,464	1,947
Executive	70,000	72,227	66,449
Honorariums	4,000	4,000	4,000
HST expense (non-recoverable portion)	20,000	23,992	24,159
Industry issues	-	-	3,921
Insurance	8,900	6,869	7,523
Miscellaneous	500	36	84
News and Views newsletter	29,000	34,566	28,409
Office equipment rental	2,084	2,084	2,084
Office rent	43,806	43,805	42,912
Postage	5,500	4,007	2,706
Printing, stationery and office supplies	8,500	7,483	10,196
Professional fees	6,000	5,824	6,589
Project funds in trust (note 6)	-	1,279,683	1,397,880
Promotion and advertising	12,000	9,174	10,773
Salaries and benefits	426,339	415,366	411,166
Scholarships	3,000	3,000	3,000
Staff expenses	16,500	11,454	13,556
Telephone	5,000	4,870	4,933
	<u>832,279</u>	<u>2,103,463</u>	<u>2,216,875</u>
Excess of revenue over expenses for the year	<u>1,933</u>	<u>4,577</u>	<u>27,358</u>

The accompanying notes are an integral part of these financial statements.

Nova Scotia Federation of Agriculture

Statement of Cash Flows

For the year ended August 31, 2018

	2018 \$	2017 \$
Cash provided by (used in)		
Operating activities		
Excess of revenue over expenses for the year	4,577	27,358
Amortization of property and equipment	<u>14,000</u>	<u>15,215</u>
	18,577	42,573
Net change in non-cash working items related to operations		
Decrease (increase) in accounts receivable	(13,741)	86,227
Decrease (increase) in prepaid expenses	(4,126)	4,922
Increase (decrease) in accounts payable and accrued liabilities	(40,539)	30,401
Increase (decrease) in deferred contributions - project funds in trust	(395,057)	59,601
Decrease in deferred income	<u>(6,425)</u>	<u>(16,744)</u>
	<u>(441,311)</u>	<u>206,980</u>
Investing activities		
Purchase of property and equipment	(6,788)	(640)
Decrease (increase) in investments	<u>75,166</u>	<u>(164,765)</u>
	<u>68,378</u>	<u>(165,405)</u>
Net change in cash during the year	(372,933)	41,575
Cash – Beginning of year	<u>547,538</u>	<u>505,963</u>
Cash – End of year	<u>174,605</u>	<u>547,538</u>
Cash consists of:		
Cash	34,906	12,782
Cash – internally restricted	<u>139,699</u>	<u>534,756</u>
	<u>174,605</u>	<u>547,538</u>

The accompanying notes are an integral part of these financial statements.

Nova Scotia Federation of Agriculture

Notes to Financial Statements

For the year ended August 31, 2018

1 Status and nature of activities

The Nova Scotia Federation of Agriculture (the “Federation”), formed under the Agriculture and Marketing Act, represents agricultural commodity groups working together to develop solutions and strategies that are communicated to government, the general public and stakeholders in agriculture. The Federation is not subject to income taxes pursuant to Section 149 (1)(l) of the Income Tax Act.

2 Significant accounting policies

Basis of presentation

These financial statements are prepared in accordance with the Canadian accounting standards for not-for-profit organizations (“ASNPO”) as issued by the Canadian Accounting Standards Board.

Investments

The Federation initially recorded its investments at fair value. Subsequently, these investments are measured at amortized cost, net of transaction costs, using the effective interest method.

Management estimates

The presentation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reported period. Actual results could differ from those reported.

Property and equipment

Amortization of office equipment is calculated on the declining balance method at an annual rate of 20%. Amortization of computer equipment is calculated on the declining balance method at an annual rate of 30%. Leasehold improvements are recorded at cost and are amortized on a straight-line basis over 10 years.

In the year of acquisition, net additions to property and equipment are amortized at one-half the stated annual rate.

Revenue recognition

The Federation follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Nova Scotia Federation of Agriculture

Notes to Financial Statements

For the year ended August 31, 2018

2 Significant accounting policies (continued)

Revenue recognition (continued)

Farm registration dues are collected by the Farm Registrar on a yearly basis from April 1 to March 31, coinciding with the Provincial Government year-end. Farm registration dues are recognized as revenue in the period in which they are earned.

Deferred income represents the portion of farm registration dues received at August 31, 2018, for the period September 1, 2018 to March 31, 2019.

3 Financial instruments and risk management

Senior management and the Board of the Federation are responsible for setting acceptable levels of risk and reviewing risk management activities as necessary.

a) Concentration of credit risk

Management believes the Federation has no significant credit risk.

b) Interest rate risk

Management believes the Federation has no significant interest rate risk as it has no outstanding debt financial instruments.

c) Liquidity and cash flow risk

Management believes the Federation has no significant risk from liquidity or cash flow due to the Federation having significant cash and investments available.

4 Property and equipment

			<u>2018</u>	-	<u>2017</u>
	Cost	Accumulated depreciation	Net		Net
	\$	\$	\$		\$
Computer equipment	134,767	125,065	9,702		14,354
Office equipment	53,483	35,958	17,525		13,698
Leasehold improvements	59,130	35,952	23,178		29,565
	<u>247,380</u>	<u>196,975</u>	<u>50,405</u>		<u>57,617</u>

Nova Scotia Federation of Agriculture

Notes to Financial Statements

For the year ended August 31, 2018

5 Investments

	2018 \$	2017 \$
2.00% term deposit certificate, maturing January 2020	283,534	283,534
0.95% redeemable deposit, maturing April 2020	380,000	525,000
0.45% high interest savings account	–	125,223
Investment cash balance	<u>201,408</u>	<u>401,408</u>
	864,942	1,335,165
Less: Project funds	<u>139,699</u>	<u>534,756</u>
	<u>725,243</u>	<u>800,409</u>

6 Project funds in trust

The Federation receives funding for specific projects. Funds received related to projects which have not been expended are recorded as deferred contributions on the statement of financial position. Project funds in trust as of August 31, 2018 consist of:

	Balance – Beginning of year \$	Project funds received \$	Project funds expended \$	Balance – End of year \$
Beef Up the Food Banks	1,574	–	1,574	–
County AGM delegate pool	38,996	–	27,431	11,565
Meet Your Farmer	–	14,000	8,547	5,453
Environmental farm planning	27,818	255,342	324,808	(41,648)
ILT Poultry fund	518	1,000	1,007	511
Industry planning	38,409	18,947	25,159	32,197
Major office equipment	8,333	5,000	–	13,333
Open farm day	7,500	20,263	24,395	3,368
Species at risk	104,988	70,222	156,595	18,615
Water initiatives	120,021	–	120,021	–
Water metering	72,621	647	350	72,918
Workplace education	11,287	25,749	27,702	9,334
In Trust: Food Policy Alliance project	6,785	3,508	8,742	1,551
Summer student	–	2,577	4,542	(1,965)
Deadstock fund	–	13,090	13,090	–
In Trust-Agri Risk project	87,345	416,782	498,894	5,233
WIPSI courses	8,561	37,499	36,826	9,234
	<u>534,756</u>	<u>884,626</u>	<u>1,279,683</u>	<u>139,699</u>

Included in the project funds received is government funding in the amount of \$368,955.

Nova Scotia Federation of Agriculture

Notes to Financial Statements

For the year ended August 31, 2018

7 Commitments

The Federation has an equipment rental agreement with annual payments of \$1,563 plus HST ending November 2018.

The minimum lease payments for the year ended August 31, 2018 are \$4,689.

On October 5, 2018, the Federation entered into a purchase and sale agreement to acquire a property. The transaction is expected to close on November 29, 2018 and closing is subject to certain conditions, including obtaining financing.

8 Government remittances

Government remittances consist of amounts required to be paid to government authorities and are recognized when amounts become due. In respect to government remittances, \$1,377 (2017 - \$3,344) relates to payroll taxes and are included within accounts payable and accrued liabilities.

**Nova Scotia Federation of Agriculture
Budget 2018-19**

	Budget 2017-18	Actual August 2018	Budget 2018-19
<u>REVENUE</u>			
Annual Meeting Revenue	\$15,000	\$20,687	\$20,500
Corporate Membership	\$16,500	\$18,000	\$18,000
Farm Registration	\$690,000	\$686,315	\$750,000
Farm Safety Coordinator	\$30,000	\$30,000	\$30,000
Interest on Investments	\$11,784	\$8,659	\$14,105
Office Sublet Revenue	\$30,928	\$29,970	\$40,000
Service Contract Fees	\$40,000	\$34,726	\$40,000
TOTAL REVENUE	\$834,212	\$828,357	\$912,605
<u>EXPENSES</u>			
Accounting & Legal	\$6,000	\$5,824	\$6,500
Amortization	\$14,000	\$14,000	\$14,000
Annual Meeting	\$17,000	\$22,652	\$22,500
Bank Charges	\$2,000	\$1,898	\$2,000
CFA Delegates	\$8,000	\$8,074	\$8,000
CFA Director	\$5,000	\$10,373	\$8,000
CFA Dues	\$17,900	\$17,728	\$18,260
Committee	\$15,000	\$12,794	\$13,000
Communications	\$24,000	\$22,371	\$24,000
Computer and IT	\$9,500	\$9,480	\$12,500
Council	\$17,500	\$17,407	\$17,500
County Membership Share	\$23,500	\$33,825	\$35,565
Executive	\$70,000	\$72,227	\$70,000
Honorariums	\$4,000	\$4,000	\$4,000
HST Expense	\$20,000	\$23,992	\$20,000
Insurance	\$8,900	\$6,869	\$7,000
Leased Equipment	\$2,084	\$2,084	\$2,084
Member Relations	\$29,000	\$34,566	\$30,000
Miscellaneous	\$500	\$36	\$500
Office Rent	\$43,806	\$43,805	\$90,000
Postage & Courier	\$5,500	\$4,007	\$5,000
Printing & Office	\$8,500	\$7,483	\$8,500
Promotion and Sponsorship	\$12,000	\$9,174	\$12,000
Repairs and Maintenance	\$3,500	\$2,957	\$3,500
Salaries and Benefits	\$426,338	\$415,366	\$464,158
Scholarships/Endowment	\$3,000	\$3,000	\$3,000
Staff Development	\$2,500	\$1,464	\$2,500
Staff Expenses	\$16,500	\$11,454	\$15,000
Telephone	\$5,000	\$4,870	\$5,000
TOTAL EXPENSES	\$832,278	\$823,780	\$924,067
Net Surplus/Deficit	\$1,934	\$4,577	-\$11,462

Nominating Committee Report 2018 Annual General Meeting

The Nominating Committee of the Nova Scotia Federation of Agriculture is made up of one executive committee member and the two past Presidents of the NSFA. If one or both of the past Presidents are not able to participate, the preceding past President will be asked to serve on the Nominating Committee. The President and Executive Director shall be ex-officio members of the Nominating Committee.

Members of the nominating committee are responsible to recommend to the annual meeting a slate of officers including a President, a 1st Vice-President, a 2nd Vice-President, Treasurer and Corporate Secretary, CFA Director (when there is a vacancy in this position) and up to four other Executive Committee Members. Where the Nominating Committee recommends the CFA Director for the position of President, 1st Vice-President, or 2nd Vice-President, they shall recommend up to six other Executive Committee members.

The 2018 Nominating Committee is proposing the following slate of officers for the 2019 year:

Position	Name	Year(s) remaining in term	Term
President	Victor Oulton	1	2 nd
1 st Vice President	Tim Marsh	1	1 st
2 nd Vice President	Chris deWaal	3	1 st *
CFA Director Corporate Secretary / Treasurer	Chris van den Heuvel	2	3 rd
Director at large	Amanda Eisses	2	2 nd
Director at large	Sylvestre Dion	1	1 st
Director at large	Lauren Park	2	1 st
Director at large	Allan Melvin	3	1 st

The NSFA Executive Committee will also include the immediate Past President as ex-officio.

Respectfully Submitted by the Nominating Committee,

Chris van den Heuvel, Chair
Dennis Boudreau

Chris deWaal
Victor Oulton (ex-officio)

* Note: Chris deWaal has completed the vacant term and is eligible for 2 full terms beginning AGM 2018.

Draft Policy Paper 2018 - 2019



Since 1895, the Nova Scotia Federation of Agriculture has represented the interests of Nova Scotia’s agricultural community. Today its members account for over 90% of all agricultural production in Nova Scotia. With an organization structure that includes representation from 13 county and regional federations and 28 recognized agricultural commodity groups, the Federation brings together over 2400 individual farm businesses representing all aspects of primary agriculture in the province.

The advocacy areas that the Federation prioritizes are addressed through standing policy, resolutions and committee work. The Federation also has positions on issues. Progress updates on each of the advocacy areas are presented to Executive Committee, Council of Leaders, News and Views, and the NSFA AGM.

The advocacy areas are guided by the principal Vision and Mission of NSFA.

Vision:

“A competitive and sustainable future for the farming community in Nova Scotia.”

Mission:

“To enable a sustainable future for the farming community by building farm businesses that are focused on the triple bottom line – that being financially viable, ecologically and socially responsible.”

Members of the NSFA

NSFA Affiliated Commodity Groups

1. Chicken Farmers of Nova Scotia
2. Chicken Producers Association of Nova Scotia
3. Christmas Tree Council of Nova Scotia
4. Dairy Farmers of Nova Scotia
5. Egg Farmers of Nova Scotia
6. Goat Association of Nova Scotia
7. Grape Growers Association of Nova Scotia
8. Greenhouse Nova Scotia
9. Haskap Growers Association of NS
10. Hatching Eggs Association of Nova Scotia
11. Horticulture Nova Scotia (Berry)
12. Horticulture Nova Scotia (Vegetable)
13. Nova Scotia Potato Marketing Board
14. Landscape Nova Scotia
15. Maple Producers Association of NS
16. Nova Scotia Beekeepers Association
17. Nova Scotia Cattle Producers
18. Nova Scotia Fox Breeders Association
19. Nova Scotia Fruit Growers Association
20. Nova Scotia Greenhouse Vegetable Marketing Board
21. Nova Scotia Mink Breeders Association
22. Nova Scotia Young Farmers Forum
23. Organic Council of Nova Scotia
24. Pork Nova Scotia
25. Sheep Producers Association of Nova Scotia
26. Soil and Crop Improvement Association of Nova Scotia
27. Turkey Farmers of Nova Scotia
28. West Nova Agro Commodities Limited
29. Wild Blueberry Producers Association of Nova Scotia

County/Regional Federations

1. Annapolis County
2. Antigonish/Guysborough Counties
3. Cape Breton / Richmond Counties
4. Colchester County
5. Cumberland County
6. Digby County
7. Halifax-East Hants
8. Hants County
9. Inverness/Victoria Counties
10. Kings County
11. Lunenburg/Queens Counties
12. Pictou-North Colchester
13. Yarmouth / Shelburne Counties

Corresponding Members

1. Women's Institute of Nova Scotia
2. Nova Scotia 4-H Council
3. Farmers Markets of Nova Scotia
4. Perennia

Climate Change

Weather activities and patterns have been proven to be changing over the last number of decades. The unpredictability of intensity and increased frequency of extreme weather causes burden on agriculture, rural economy and food system as a whole. Agriculture can be used as one of the tools to mitigate stresses of severe weather activities and ought to be protected.

Severe weather activities cannot be easily planned for, and in many instances, crops are lost. These losses have ranged from frost and freeze damage as experienced throughout Nova Scotia in 2018 to drought conditions in southern Nova Scotia in 2016. With almost 18,000 acres of the Nova Scotia's farm land protected by dykes, appropriate maintenance of dyke systems is necessary to ensure that good agriculture land is not lost to rising water levels. Nova Scotia has more than 7,000 km of coastline in addition to shoreline with rivers and fresh water bodies which is at risk of being lost or reduced due to expediated erosion from the more severe weather events.

Drought conditions have also been experienced and though impacted agriculture, farms can be part of the solution to protect communities from the severities of drought. Agriculture technology allows farms to have the capacity to store and manage water. Tile drainage is one tool that can be used to ensure that water is not lost to ground water sources but redirected to ponds. Having the capacity to store water and manage water resources during non-drought seasons will increase insurance of water availability for irrigated crops resulting in continued local employment and economic spin-off. Also, stored water on a farm can provide assistance in the local community in times of desperate need.

Agriculture can play a role in reducing atmospheric greenhouse gas emissions and can ensure a healthier environment. Tools such as wetlands can reduce pollutants into the natural environment and improving soil health can increase soil carbon sequestration. Farms play a role in environmental health, however, there is a cost to the farmer, which cannot be recouped in the market place.

Water is a critical component of producing agricultural goods and must be managed, with support from government, to ensure sustainability of the agriculture industry and rural economies. While many impacts of climate change are not easily mitigated, taking appropriate steps to manage what can be managed is critical to the resilience of the Agriculture Industry.

Standing Policy

It shall be the policy of the Nova Scotia Federation of Agriculture to work with government, industry and stakeholders to ensure that the Agriculture Industry of Nova Scotia has the capacity to manage water resources in light of climate change. The Federation will also lobby government to implement programs to support farms with on farm climate change mitigation strategies.

Labour Gap

Skilled labour is critical to any farm operation. Trained employees increase farm productivity and efficiency. Additionally, with sufficient labour, farms are able to add value to their products which creates an opportunity to increase revenues and grow markets.

The Canadian Agriculture Human Resource Council (CAHRC) conducted a study across Canadian farms and the agriculture industry to identify the gaps and associated costs. The report analyzed the needs, barriers and opportunities for each of the provinces. The Nova Scotia report discovered in 2014, 9,200 people were employed in agriculture and 15% of those were made up of foreign workforce. With that, there were 500 jobs left unfilled which lead to \$15 million in lost sales due to labour shortages. The report projected that in 2025 there will be 11,300 workers required in the agriculture industry. Between 2014 and 2025, CAHRC anticipated 29% of the workforce will be lost to retirement, creating a labour gap of 3500 people.

Foreign labour is an avenue that many farms access to meet labour requirements. The Seasonal Agricultural Worker Program (SAWP) and the Temporary Foreign Worker – Agriculture Stream are two federal programs that farms can utilize to access foreign labour workforce. General concerns with these programs include Nova Scotia being a less appealing province to work in since the province has a lower minimum wage than other provinces like Ontario, concerns around paying a fee for processing applications, impracticality of advertising position far in advance of start date, translation services for workers, multiple year applications and standardized housing inspections. Improvements to these programs will help farmers address the labour gap on the farm.

Policy Statement

It shall be the policy of Nova Scotia Federation of Agriculture to partake in consultations and work with industry stakeholders and organizations to identify changes that need to be made for the foreign worker programs. The Federation will also work with appropriate bodies to ensure training and other translative supports are available for foreign workers. NSFA will also work with stakeholders to ensure that programs to hire local labour are well communicated and accessible to farmers.

Agriculture Land

Agricultural land is land that is managed for farm use and land with agricultural potential. These uses include pasture land, crop land, horticultural land, maple groves, Christmas tree, orchards and class 2, 3, and 4 soils as defined by the Canadian Land Inventory. Ensuring availability of agricultural land allows for future generations to farm.

There are many issue areas that are impacting agricultural land use. According to the “Preservation of Agricultural Land” report by the Agriculture Land Review Committee, Nova Scotia has a little over 29% (1.57 million hectares) of its land classed as Agriculture. Of these 1.57 million hectares, 182 thousand hectares was being farmed in 2006. The report indicated that agriculture land abandonment, urban sprawl/development, soil fertility and impact of rising water on dykeland are all issues of concern that must be addressed. Beyond insuring availability of agricultural land for present and future generations, increasing land values, property migration when sold and trespassing are all significant concerns among land owners.

In 2017, NSFA convened an Agricultural Land Policy Committee to continue work on addressing the aforementioned issues as well as other recommendations. The committee’s goal is to examine and work toward implementation of the recommendations in the Preservation of Agriculture Land Report. The committee has representation from varying organizations who are impacted by work directly with agricultural land, including NSFA Executive and Council, Nova Scotia Department of Agriculture, Department of Natural Resources, Annapolis Valley Farmland Trust Society, Department of Municipal Affairs, Union of Nova Scotia Municipalities, and Perennia.

Policy Statement

It shall be the policy of the Nova Scotia Federation of Agriculture to address land issues through a joint committee and collaborative effort. The Federation will lobby for a comprehensive land use strategy that will include an agricultural land bank, 0% taxation on land owned by a registered farm or land actively maintained as farmland by a registered farmer, access to Crown Land for agriculture use, and support for those who bring land into agriculture production. The Federation will also use the appropriate avenues to request at minimum that 5,000 acres of agriculture land be placed under easement within the five-year review of EGSPA.

Regulatory Burden

Regulatory burden is imposed when regulation and policies are implemented and increase the amount of paperwork, cost and time for businesses to operate. In agriculture, regulatory burden can be imposed by varying levels of government: municipal, provincial and federal. Some issues can be multi-jurisdictional which further complexes the burden.

The reasons that regulations are burdensome to agriculture are varying. Outdated regulations can limit growth and often don't reflect the current direction of the industry. Inspection has proven to be a challenge across a multitude of aspects of the agriculture industry. Access to abattoirs is a barrier for many livestock farmers in Nova Scotia and pending changes under the provincial inspection system have the potential to further limit inspection times and booking deadlines. While legislation is often burdensome, there are elements that are promising. For example, The Meat Inspection Act has a provision allowing the Minister to convene an advisory committee on topics related to abattoirs and meat inspection. Many of the challenges that processors face would be able to be addressed through this committee.

Labour and worksite inspection are becoming challenges as well. While the labour gap and the process to apply for foreign labour are addressed in the Labour Gap standing policy, labour and records inspections and provincial regulations differing from federal program contracts have caused conflict for farms accessing federal foreign labour programs.

Regulatory burden has been a Standing Policy of the Federation for a long time. New regulations and changes to existing regulations are inevitable; however, should be implemented in such a way that minimally impacts farmers, farm families and farm operations. NSFA regularly collaborates with industry stakeholders – Canadian Federation of Agriculture, commodity organizations and others – to ensure that impact is minimal and that changes are warranted.

Policy Statement

It shall be the policy of the Nova Scotia Federation of Agriculture to continue to monitor, participate and communicate changes to regulations at the provincial and federal levels that will impact agriculture. NSFA will also work with industry stakeholders to ensure compliance requirements are well communicated throughout the industry.

Transportation

Farmers require the use of roads for many different aspects of farming. Not only are goods for sale transported on roadways, farm trucks, tractors and machinery move from field to farm via roadways.

Current legislation is not up to date with the changing industry trends. For example, self-propelled implements of husbandry are not written in legislation. Other challenges with current legislation are around officers' unfamiliarity of farmer exemptions under the Motor Vehicle Act. Much like other elements of regulatory burden and red tape, service delivery of provincial programs, such as farm plating, is inconsistent across the province.

In Spring 2018, Nova Scotia Department of Transportation and Infrastructure Renewal opened a consultation for the development of a new Traffic Safety Act. Areas to be addressed under this Act include vehicles and farm equipment, use of the road, licensing and permitting processes and administration. New regulations will be developed as part of the Act creation. These regulations provide an opportunity to improve the red tape as it relates to farm transportation.

Aside from regulations, the physical transportation of products and farm equipment is often burdensome. Roads across Nova Scotia are in disrepair causing safety concerns for both farm equipment operators and general public, damaged produce and equipment damage creating costly repairs. In other aspects, policies on taking roads out of the regular maintenance schedule do not exist thus decisions appear to be made arbitrarily.

Standing Policy:

It shall be a standing policy of the Nova Scotia Federation of Agriculture to be actively engaged in the development of new legislation regarding transportation as it pertains to agriculture. NSFA will also lobby Nova Scotia Department of Transportation and Infrastructure Renewal to ensure that agriculture is a lens that is applied with considering the reclassification of roads.

**Report of the Resolutions Committee
2018 Annual General Meeting**

The Resolutions Committee held three meetings this past year; one in February to review resolutions that were adopted at the 2017 annual meeting and prepare a report to the February Council of Leaders; a second meeting in September was held for further progress updates and recommendations to the September Council of Leaders. The final meeting of the year in November prepared resolutions for presentation to the 2018 annual meeting.

The committee dealt with the following items:

- Terms of reference for this committee is reviewed on an annual basis.
- Each resolution passed at the previous year's annual meeting is reviewed and a decision is made on how the NSFA will pursue the resolution.
- The consolidated resolutions are reviewed with recommendations taken to the Council of Leaders in regard to which ones should be deleted and which require further action.

During the past year the Federation's Executive Committee, and other NSFA committee's as appropriate, acted as the conduit to move the resolutions along to the appropriate government department or other agency affected. In February, as instructed by Council of Leaders, the resolutions were categorized under common headings or themes. The report of progress and activity of the resolutions passed at the 2017 Annual Meeting is provided in the Annual Report provided.

In summary, the following resolutions have been moved or will remain in consolidated resolutions:

- Resolution A-16-06, Increase in the Nova Scotia Farm Loan Board's Lending Limit
- Resolution A-16-10, Abattoir Development in Eastern NS and Cape Breton
- Resolution A-16-12, Removal of Accredited Food Safety Plans as a Requirement for Food Safety Equipment Funding
- Resolution A-16-15, Funding for Windbreak Solutions
- Resolution A-16-03, Visibility on Roadways
- Resolution A-17-03, Organic Certification Fees
- Resolution A-17-08, Support to Cash Flow Program Funding
- Resolution A-17-02, Blueberry Pricing
- Resolution A-17-04, Provincial Support for Spanish and Translation Services for Agricultural Workers
- Resolution A-17-06, Premises Identification
- Resolution A-17-07, Field Crop Specialists
- Resolution A-17-05, Review of Description of Farm Vehicle

And the following resolutions have been deleted:

- Resolution A-15-01, Increased Cost Sharing for Tile Drainage, Ditching and Land Forming
- Resolution A-15-03, Transportation Assistance for Trucking of CFIA approved Wood Ash
- Resolution A-15-05, Review Agriculture Building code
- Resolution A-16-04, Increase Seasonal Extension Assistance in the Growing Forward Program
- Resolution A-16-05, Return the Funding for Generators in Growing Forward Program
- Resolution A-16-07, Access to Multiple Year Funding
- Resolution A-16-08, Keep NSDA Programs Open for Twelve Month Period
- Resolution A-16-09, Cell Phone and High Speed Internet
- Resolution A-16-17, UTV recognized as a farm vehicle
- Resolution A-17-02, Funding to County Federations
- Resolution A-17-10, Sale of Forest Products

With regards to the resolutions being presented at the 2018 Annual Meeting, the committee has reviewed resolutions received as per the resolutions policy. Any major changes suggested by the Resolutions Committee have been referred to the sponsoring bodies so that they can respond accordingly. The resolutions are found on page 33 in the Annual Meeting book.

Respectfully submitted,
Amanda Eisses, Chair

Resolutions for the 2018 Annual Meeting

Resolution #1

Limestone Transportation Program Year Round Accessibility

Whereas Nova Scotian soils are naturally acidic; and

Whereas the application of lime is known to raise pH of soils; and

Whereas lime is available year-round, can be stockpiled and can be applied almost any time of the year (weather permitting); and

Whereas the limestone transportation subsidy through the Business and Risk Management Programs has been in existence for several years so a general pattern has been established for the budgeted amount of funds required to finance the program; and

Whereas the Limestone Transportation Program is fully funded provincially and does not require federal approvals so it can be delivered with more flexibility;

Therefore Be It Resolved, that the Federation lobby the Department of Agriculture to modify the Limestone Transportation Program so producers can access it at any time of the year without the existing rigid application and claiming deadlines.

- Adopted at an Annual Meeting of the Inverness/Victoria Federation of Agriculture held on November 7, 2018

Resolution #2

Inclusion of Gypsum under Provincial Subsidy Program

Whereas limestone transportation is covered under the Limestone Assistance Provincial Programs; and

Whereas many soils used for growing vegetable and other crops have adequate pH but are low in calcium and sulphur; and

Whereas gypsum is used as an excellent source to build soil calcium and sulphur levels;

Therefore Be It Resolved, that the NSFA lobby the Minister of Agriculture and NSDA Programs to include assistance for trucking Gypsum under the Provincial subsidy program similar to that of trucking assistance of lime.

- Adopted at an Annual Meeting of the Kings County Federation on November 15, 2018

Resolution #3

Add Wildlife Controls to the CAP Program

Whereas wildlife damage to many crops can have a significantly negative economic impact; and

Whereas there are many good control systems such as netting, fencing, and various deterrent devices that require an initial capital investment; and

Whereas these wildlife controls would increase, yield and quality and profitability across a broad range of crops and commodities;

Therefore Be It Resolved, that wildlife controls be added to the CAP program.

- Adopted at an Annual Meeting of the Kings County Federation on November 15, 2018

Communications Report

NSFA underwent many changes to our communications this year.

For those of you who regularly check out our website, you would have noticed an updated, more visually appealing and user-friendly site which was launched on August 1st. The website is more conducive to keeping our members up to date on Federation happenings and industry issues with blog posts in our news section. Redesigning the website was a recommendation that came out of our member engagement efforts back in 2017.

Also a recommendation from our member engagement efforts – an updated News and Views! The News and Views was redesigned to be full colour and visually appealing. In adjusting for the cost of coloured editions, we changed the number of publications per year from ten to eight. With more weeks between issues, the News and Views is geared to be more policy focused and less time-sensitive. For current events, NSFA still delivers a weekly eNews each Friday, so be sure to sign up to stay in the loop!

As we approach the winter months, we are also approaching a time of year when meetings regularly take place. NSFA along with Farm Safety Nova Scotia and Environmental Farm Plan have designed a new trade show display that we are excited to showcase at these upcoming meetings! Be sure to drop by your commodity meeting trade show for a conversation!

NSFA played a prominent role in addressing Public Trust this past year - even more so than usual with changes that came under CAP. NSFA worked on increasing support for our County/Regional Federations participation in exhibitions. The Meet Your Farmer at the Mall event was coordinated this year by NSFA with funding support under CAP and Select Nova Scotia. The event, held at the Mic Mac Mall, brought in a chef which demonstrated local recipes and farms as well as trade show style set up for mall-goers to meet farmers. Lastly, but certainly not least, NSFA once again lead the provincial coordination of Open Farm Day. On September 16th, 36 farms across the province opened their gates and welcomed thousands of Nova Scotians onto their operations to learn more about the agricultural industry in Nova Scotia. Funded by Agriculture and Agri-food Canada, Nova Scotia Department of Agriculture and Farm Credit Canada – the day was a success! This year's advertising efforts included print ads in 10 community newspapers across the province, digital ads on the Chronicle Herald website, Facebook and Instagram ads, an Atlantic ad in Saltscapes magazine, as well as free promotion on social media from the Meet Your Farmer Facebook page. New this year were the #FarmerFriday profiles, which offered the public a chance to get to know the participating farms a bit better before they visited them on Open Farm Day. Thank-you to all farms, county/regional federations and commodity organizations that helped with our Public Trust efforts over the summer.

Along with our own organizational publications, NSFA contributes to other publications. You will find a monthly column by Victor Oulton, NSFA President, in Farm Focus. We also regularly contribute to Municipal Voice with agriculture issues and solutions that have an action for municipalities.

**NSFA Annual Meeting Report
NS Environmental Farm Plan
2018**

Participation Numbers and Workshop & Awareness Sessions

As of October 31st, 2018, 1966 original plans, 1125 follow ups and 306 subsequent follow ups have been completed over the lifetime of the program. Table 1 summarizes the number of plans completed between April 1st and October 31st, 2018.

Table 1: Participation numbers for April 1st – October 31st, 2018

Activities	Apr 1/18 – Oct 31/18
Completed new plans	32
Completed follow up plans (updates)	14
Completed subsequent follow up plans (updates)	73

Projects:

Wood Turtle Strides program: The EFP team has been working with a group from Dalhousie’s School of Resources and Environmental Studies, Department of Natural Resources and several other collaborators on developing and administering a program that rewards farmers for preserving wood turtle habitat. Currently there are 17 farms participating in the project and most farms had compliance checks conducted this summer. Additional funding was recently secured for further farm sign-ups.

Pesticide sprayer calibration program:

The EFP continues to offer a pesticide sprayer calibration workshop. The workshop is funded through Crop Life Canada. We have had 32 Christmas tree farmers attend a workshop in St Andrews. The service is free to Nova Scotia farmers and there are pesticide points available as part of the calibration.

Farm Stewardship Award

Judges visited the three finalists in August. The three finalists are: Andrew and Maria McCurdy, Old Barns, Mike and Jocelyn Lightfoot, Wolfville and Stacy and Andrea Keddy, New Ross. The award winner will be announced during the NSFA’s AGM in November. The winner will receive a painting of their farm by a local artist and \$2000 for activities that further enhance the farm operation. This annual award has been designed to showcase the outstanding stewardship efforts of farms and elevate public awareness of sustainable farming practices across the province. The award finalists are recognized on the NSFA website, in news articles and at the AGM.

Dairy Farmers of Canada Environmental Standards

The EFP is participating in a Dairy Farmers of Canada initiative to create environmental standards for dairy farmers. This is an on-going project for Dairy Farmers of Canada. The group is looking closely at how they can incorporate EFPs into their standards and how these standards will be audited.

National EFP

The National EFP has had several conference calls. The goal is to meet FSA standards. A proposed project will benchmark all provinces to determine what is lacking in each province. The National EFP is considering whether to partner with CASI as a record storing depository.

Committee/Meeting Involvement

A representative of the EFP Program has participated in and sat on several committees in 2017. These include:

- EFP Advisory Committee
- Agricultural Water Committee (NSFA)
- Dairy Farmers of Canada's ProAction Environment Working Group
- Carlton River Watershed Area Water Quality Monitoring Committee
- Shubenacadie Wellhead Protection Zones Committee
- National EFP Steering Committee and data committee
- Joint meetings between NS Environment and EFP/NSFA field staff

Additional Resources:

Tile drainage plans: The EFP has tile drainage plans for over 1600 farms. These plans are for tile drainage installed between 1980 and 1995. The EFP has given out tile drainage plans to over 300 farms in the past several years.

FARM SAFETY NOVA SCOTIA 2018 Annual Snapshot

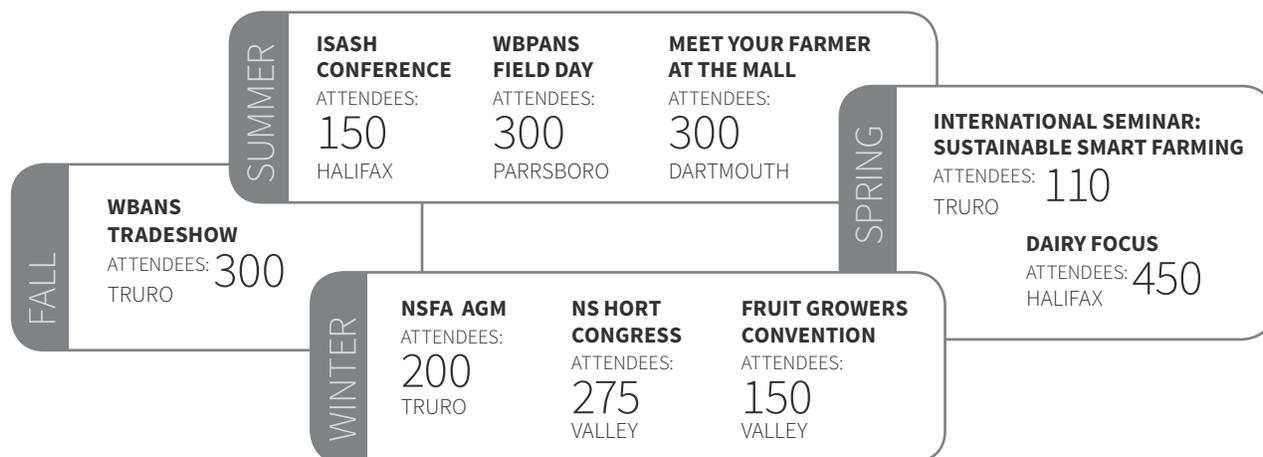


Farm Safety Nova Scotia (FSNS) is dedicated to advancing health and safety in the Nova Scotia agriculture industry. The following is a snapshot of the 2018 Annual Report. The full report can be found in the attendee bags and is available on request.

AWARENESS & COMMUNICATIONS

- Farm Safety Nova Scotia is on  **Facebook @farmsafetyns** with more than 500 likes!
- You have been receiving the Farm Safety **Connection** in the mail! This newsletter keeps you up-to-date on current initiatives, training and also includes safety reminders. **Connection** is now distributed quarterly.
- Equipment dealers in Nova Scotia offered a 20% discount on safety-related items for the entire month of March, in support of **Canadian Agricultural Safety Week**. Thanks to Blueline New Holland, Central Equipment, Green Diamond Equipment and VanOostrum Farm Equipment for supporting this initiative.
- You may have seen us out at a number of **industry trade shows** throughout the year. Our reach at these trade shows —**over 2000 people**.
- The **Farm Family Support Centre**, managed by Morneau Shepell, is accessible to registered farmers in the province for counselling support related to mental health, financial, legal and more.
- FSNS continues to promote and represent the **interest of the agriculture industry** at national and provincial health and safety related events and meetings.
- A number of **new educational tools and resources** were developed and are available on our website.
- FSNS focused new initiatives on **youth and women in agriculture**.

INDUSTRY EVENTS



FSNS was represented at numerous industry events with an opportunity to network with members.



TOTAL REACH: **2,235** people

TRAINING COURSES

SAFE EQUIPMENT OPERATION

FORKLIFT AWARENESS

PARTICIPANTS: 23
AYLESFORD,
KENTVILLE

HOSTED: LICENSE ENDORSEMENT TESTING

PARTICIPANTS: 65
PORT WILLIAMS (x2)
TRURO (x7)



WORKPLACE SAFETY



FIRST AID: EMERGENCY & STANDARD

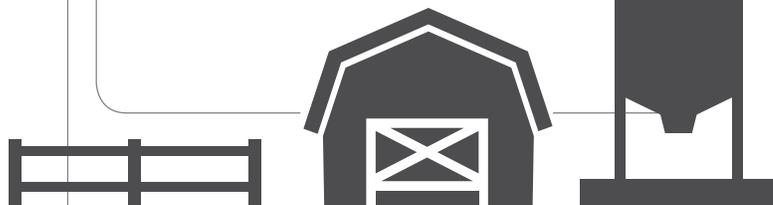
PARTICIPANTS: 117
PROVINCE-WIDE

FALL PROTECTION:

PARTICIPANTS: 8
TRURO

FIRST AID (IN SPANISH)

PARTICIPANTS: 32
TRURO,
BERWICK



With the support of partners, FSNS offered 26 on-site and on-line training courses in 2017/18.

TOTAL COURSE PARTICIPATION: 245 people

WORKSHOPS

In addition to the workshops below, FSNS gave presentations to:

300 **GRADE 4 STUDENTS** (OXFORD) AND 22 **DAL AC STUDENTS** (TRURO X2)
50 **OHS OFFICERS** (TRURO)

WOMEN'S EQUIPMENT OPERATOR DAY

PARTICIPANTS: 9

CASW - RESILIENCE ON THE FARM

PARTICIPANTS: 9

PHASE 1: ON-FARM INSPECTION

PARTICIPANTS: 14

FARM SAFETY ORIENTATION

PARTICIPANTS: 10

ROAD SAFETY SESSION

PARTICIPANTS: 23

LANDSCAPING WORKSHOP

PARTICIPANTS: 3

YOUTH LEADERSHIP IN AGR. AND RESOURCE INDUSTRIES

BUILDING SAFETY PARTNERSHIPS

PARTICIPANTS: 25

ON-FARM INSPECTION

PARTICIPANTS: 14

PROGRESSIVE AG SAFETY DAYS

PARTICIPANTS: 35

YOUTH LEADERSHIP IN AGR. AND RESOURCE INDUSTRIES

FARM SAFETY ORIENTATION

PARTICIPANTS: 18

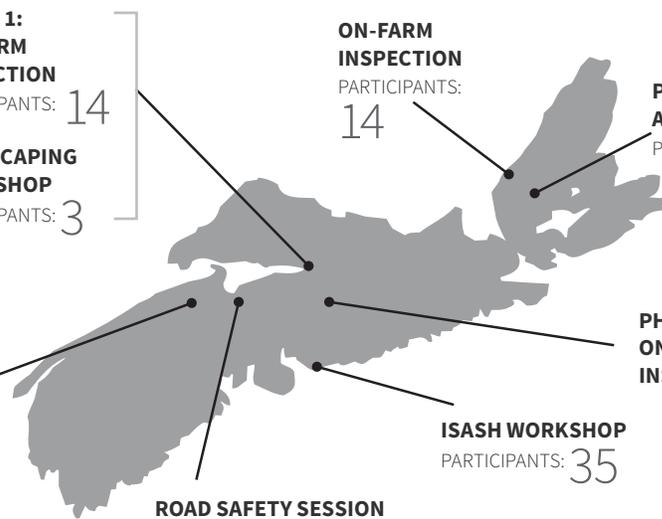
ISASH WORKSHOP

PARTICIPANTS: 35

PHASE 2: ON-FARM INSPECTION

ROAD SAFETY SESSION

PARTICIPANTS: 46



FSNS partnered with over ten organizations in 2017/18 to deliver workshops across NS.

TOTAL WORKSHOP PARTICIPATION: 240+ people

Nova Scotia Agricultural Awareness Report NSFA Annual General meeting 2018

Report submitted by the Ag Awareness Office:

Ag.education@novascotia.ca

Dawn Barrington-Hodgson, Ag. Education Liaison
902-893-7495

email: dawn.barrington-hodgson@novascotia.ca

Agricultural Awareness programming in Nova Scotia is advised by the Agricultural Awareness Committee. The partnership is described on the Agricultural Awareness webpage at

www.novascotia.ca/agri/programs-and-services/educational-resources/ag-awareness/



In the fiscal year 2017/2018, with our many partners such as the Federation of Agriculture, agricultural sector associations and agricultural exhibitions, Ag Awareness programming reached an audience of over **20,000 Nova Scotians directly**, and close to **650,000 indirectly**. Myself as Agriculture Education Liaison, and Ag Education Assistant Stephanie Patriquin, worked **directly with 358 teachers and 2603 students**. **Another 367 teachers and 13,804 students** were reached through **our print resources**.

We are a member of the national group, Agriculture in the Classroom Canada, and as new program initiatives are rolled out, we expect to ramp up our classroom program activities.

If you would like more information on any of our programs, please contact our office.

Exhibition support

We once again provided Ag education resources for exhibitions and fairs across the province. The resources were shipped directly to the exhibitions and included Explore NS Farming colouring books. Ag Education sessions were provided for student groups at the Pictou and Hants County Exhibitions. Over 850 teachers and students were reached through these valuable school programs.

Events for the public:

Meet Your Farmer at the mall was held on August 24 & 25 at Mic Mac Mall in Dartmouth. The format for this event remained the same this year but saw the leadership on this event transfer to the NSFA. Ag. Education and Select NS participated with a booth to reach the large public audience that this event attracts each year.

Open Farm Day

This event continues under the leadership of NSFA and with support from federal and provincial governments. Cross promotion on the Exhibition circuit and at other Ag Awareness events helps direct attention to this event. This program may have potential to grow as industry responds to the question of public trust in food production practices.

Canada's Agriculture Day

Canada's Agriculture Day was celebrated on February 10th. This year the family friendly event was held in both the Truro and Antigonish libraries. Dalhousie Ag Campus co-hosted and promotion at the Truro Farmer's Market was very successful in drawing families to the Truro library. The Eastern Region office staff helped to co-host the Antigonish event with promotion happening the Saturday prior to the event at the Antigonish Farmers Market.

Herald in Education:

In March 2018, the provincial edition of the Chronicle Herald included a 4-page comic book style insert. "Our Food, Our Story" focused on Farmer's Markets. This year the publication was a partnership with Farmers Markets of Nova Scotia and Select NS. The insert included the Select NS Halifax recipe as well as a map of all the Farmers Market locations in Nova Scotia.

Ag Awareness Training:

Educators – Staff attended the Atlantic Science Teachers Conference this fall. At the conference, we promoted our educational resources, especially Journey 2050. We also had a sign up for Agricultural info packages to be mailed out. In total 42 packages were sent out.

School Programs:

Canadian Agriculture Literacy Month was held in March 2018. In Nova Scotia, 39 classrooms welcomed readers from the farm community. Each reader was provided with a class set of the Explore Farming in NS coloring book and other resources for the classroom. School participation was compromised this year by the changes to the School Boards and residual affects from work to rule, resulting in fewer classrooms participating. A kick off for the month was held on March 3rd with a children's program at the Halifax Central Library. This was hosted in partnership with Dalhousie Agricultural Campus and about 150 families attended this year's event.

Herald in Education program – about 9000 students in grade 4 classrooms across the province received the 4-page comic book style insert "Our Food, Our Story". Farmers Markets of Nova Scotia and Select NS were partners. Each student also received a postcard on how to buy local and a paper Select NS shopping bag. Copies of the insert are also used in other educational events.

AgZone – this career-oriented program for junior high school students was offered again at the Dalhousie Agricultural Campus. The program reached over 400 students who were introduced to local producers, agricultural scientists and professionals through mini-workshop sessions.

Farmer for a Day was held at Cole Harbour Heritage Farm in Dartmouth. Over the three days, grade three students from local schools attended 8 educational sessions on topics including buying local, chicken farming, and beekeeping.

Agriculture Classroom project support – Classroom projects were again supported in the 2017-2018 school year with small funding grants of up to \$500 for class trips to farms, school gardens and other topics.



Dairy Farmers of Nova Scotia 2018 Report *Submitted by DFNS*

As many of you would expect, the NAFTA renegotiations have been the main issue facing dairy in 2018. The board has committed considerable effort in working with all ten provinces, and Dairy Farmers of Canada, to understand and quantify the impacts of not only the USMCA, but the additional dairy market access granted under CETA and CPTPP. Once all three deals are fully in force, we estimate the Canadian government has given away 18% market access. As much as these market losses are perpetual, the USMCA also undermined the previously established National Ingredient Strategy and curtailed our ability to export. The government's promise of full and fair compensation remains largely undefined as we head into the winter.

On the brighter side, market demand for milk, cream, and dairy products continues to grow nationally by 2 to 3% per year. While much of the future growth will now be served with imports, there remains an air of cautious optimism that our domestic marketing supply management system will adjust.

Annual milk production surpassed 205 million litres for the first time this year. Producer returns also increased, but at a slower rate, resulting in a cost:price squeeze on many farms. Recognizing the growing gap between returns and production costs, the Canadian Dairy Commission invoked exceptional circumstances which advanced the February 2019 price review to this past September. The resulting 4% increase in farm gate returns narrows the gap with higher costs driven by fuel, feed, and interest rates.

Our national proAction Initiative, which will cover six important areas of dairy production and management, is due to add two new modules – Biosecurity and Environment – in the coming years. Producer uptake of the program has been impressive for the Animal Care, Livestock Traceability, Food Safety, and Milk Quality requirements. proAction is a mandatory, national undertaking delivered in each province and helps positively position our products and industry in the eyes of consumers.

DFNS appreciates the support and actions of our Federation in lobbying for a policy and transportation environment which benefits the environment, consumers, and farm family businesses. Together, we look forward to meeting the challenges of 2019 with strong ties within our agricultural community.

Gerrit Damsteegt, Chair



Egg Farmers of Nova Scotia (EFNS) Update to the NSFA AGM

November 2018

Supporting local is important to Nova Scotians and all Canadians. That's why Egg Farmers of Nova Scotia is committed to educating the public about their food and the farmers who provide it. In 2018, EFNS invested significant effort and resources into reaching consumers, answering their questions, and providing them with accurate information about eggs and egg farming.

OUTREACH

Consumer Events

Based on consumer feedback, meeting an egg farmer in person is important to consumers. Nova Scotia is fortunate to have egg farmers that recognize the importance of interacting with consumers and are willing to help 'put a face on egg farming'. Our farmers are willing to occasionally give a few hours of their time to participate in consumer outreach events. In 2018, egg farmer volunteers participated in:

- Saltscapes East Coast Expo, Halifax- April
- Dal AC Community Day, Truro- July
- Meet Your Farmer at the Mall, Dartmouth- August
- Chef to Farm, Masstown- August
- Farmer for a Day event, Cole Harbour- September
- World Egg Day, Halifax- October
- Saltscapes Harvest Meets the Holidays, Masstown- November

Egg Farmers Give Back

For the third year in a row, EFNS, in partnership with Egg Farmers of Canada (EFC), offered the Egg Farmers Give Back program to farmers. The program invites our licensed farmers to identify community minded projects that could use a helping hand. As in the past, our farmers stepped up to help out their communities. We approved and executed five farmer led projects as well as two projects led by the Board of Directors on behalf of all egg farmers in Nova Scotia. Farmer led projects this year included support of community basketball, volleyball and ski teams, a breakfast, presentation and farm tour for adult learners, and financial support of a local Lions Club. Board led projects included an egg donation to Feed Nova Scotia and financial support and egg donation to Brigadoon Village, a camp for children with chronic illness.

EDUCATION

Primary & Secondary Students

- EFNS continues to deliver our popular **Eggs in the Classroom** program for Grade 8 students in the Halifax Regional Municipality. We expect to reach approximately 40 classes in 2018.
- We once again participated in the **Farmer for a Day** event put on for Grade 3 students, providing a hands-on activity demonstrating the diet of a laying hen using locally grown ingredients.
- Alongside egg boards from across the country, ENFS is excited to have signed on to a four-year national partnership with **Rocks and Rings**, a school program that introduces the Olympic sport of curling to elementary school children in their own gymnasiums.

Post-Secondary Students

- Each year, EFNS awards **two \$1,500 scholarships to students at Dalhousie University Faculty of Agriculture** whose course and project work show an interest in poultry. The 2018 recipients will be awarded at Dal AC's scholarship banquet on November 22.

Community

- EFNS is pleased to once again sponsor the Eastlink community television local cooking show, **Welcome to My Kitchen**. The program demonstrates how to prepare simple meals for the whole family with ingredients you probably already have in your kitchen.
- For the second year in a row, EFNS was a sponsor of **Devour Food and Film Festival Golden Tines Awards Brunch**, which features filmmakers and chefs from around the globe.
- During the month of August, EFNS participated in **CTV's Fields to Forks**, a television campaign that put a spotlight on farmers, manufacturers, and distributors who are responsible for the food we feed our families.

MAJOR EVENTS AND ACTIVITIES

- **Egg Quality Assurance Program**- The Egg Quality Assurance (EQA) program is a new national program, led by Egg Farmers of Canada, that highlights and celebrates the exceptional quality of Canadian eggs. Beginning next spring, Canadians may begin to see a new symbol on egg packaging. This egg with black checkmark and a red maple leaf signifies eggs that have met the standards of the Animal Care and Start Clean Stay Clean™ programs. The program was developed by a project team comprised of representatives from egg boards, industry, and EFC Directors, which allowed for input from the entire egg industry. The program will launch in February 2019.
- **Code of Practice/Animal Care Program revision** – The completion of the new, updated Code of Practice for the Care and Handling of Layers was a major accomplishment in 2017. The Code development process was led by the National Farm Animal Care Council (NFACC) through a uniquely consensus-based, multi-stakeholder approach that ensures credibility and transparency through scientific rigour, stakeholder collaboration, and consistency. Updates to the layer Code were led by a 17-person Code committee comprised of egg farmers, animal welfare and enforcement representatives, researchers, transporters, egg processors, veterinarians and government representatives. A similar process is now underway to revise **EFC's Animal (Hen) Care Program** to match the new Code of Practice.
- **Federal Provincial Agreement (FPA)** – The process to renew the Federal Provincial Agreement (FPA) for eggs continued in 2018
- **International Trade** –Amidst the USMCA (formerly NAFTA) and CPTPP (formerly TPP) trade negotiations that took place throughout 2018, EFNS focused on understanding and communicating information about supply management to producers and stakeholders. This included communications from individual producers and EFNS to MPs, MLAs, the Minister of Agriculture, and the Premier of Nova Scotia. EFNS and EFC also took to social media and in co-operation with Dairy, Chicken and Turkey, submitted an op-ed that was published in the Chronicle Herald. At the time of writing this report there are still questions about the full impact of the USMCA but it is clear that Canada has committed to allowing more US eggs into the country.

ON- GOING PROGRAMS

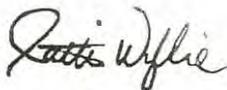
- **Animal Care Program-** The national Animal Care Program (ACP) for laying hens ensures that hens are cared for and handled in accordance with the Code of Practice. Licensed egg farmers are required to achieve a minimum rating of 90% on this program. NS egg farmers again exceeded expectations with a provincial average score in 2017 of 99.24%.
- **National On-Farm Food Safety (OFFS) Program-** All licensed egg farmers in Nova Scotia and Canada are required to participate in the EFC on-farm programs.
 - **Start Clean Stay Clean (SCSC) – Layers**
As a condition of licensing, registered egg farmers are required to achieve a minimum 90% rating on this program. We are proud to confirm the NS average in 2017 was 98.99%
 - **Start Clean Stay Clean (SCSC) – Pullets**
Licensed pullet farmers are also required to achieve a minimum 90% rating in the SCSC OFFS program for pullets. The Nova Scotia average in 2017 for this program was 95.78%
- **Traceability-** The egg industry has a robust traceability system in place that is designed to track and trace laying hens by flock, as far back as the grandparent flock. This is a joint effort which includes EFNS, pullet growers and the hatcheries that supply the day old chicks.
- **Risk Management**
 - EFNS supports the ILT Insurance program for registered pullets and laying hens in Nova Scotia and requires all licensed producers to have this coverage.
 - Licensed egg farmers are also required to carry S.e. Insurance which provides the registered egg supply chain with compensation linked to farmer ratings in the on-farm programs. In late 2018, this coverage was expanded to include Avian Influenza (AI).

2018 Board of Directors

Chair: Geneve Newcombe; **Vice Chair:** Jeff Clarke; **EFC Director:** Glen Jennings;

Directors: Ralph DeLong, Theodore Eyking, Tim Cox, Paul Overmars, Ian Thomas

Submitted by



Patti Wyllie
General Manager

www.nsegg.ca



nsegg.ca

October 31,2018

Hatching Egg Farmers of Nova Scotia

(HEFNS)

185 Ratchford Road, Waterville, NS

-A Marketing Plan for the Hatching Egg Industry in NS was approved by government order in council on April 17,2018

-HEFNS had its first meeting May 1,2018 as a **commodity board** which was formed within that plan. Board Chairman is Matthew Harvie, Vice Chairman is Doug Kaizer and there are six other directors.(as directed by the plan)

-HEFNS will be working with Natural Products Marketing Council and the industry to develop a set of regulations to guide the industry forward over the next period of time. This work has begun within the board and a "draft" set of regulations is nearing completion.

-This marketing plan had been several years in the making by the NS Hatching Egg Producers Association, consulting with industry and the Natural Products Marketing Council.

-Most other areas of Canada (B C, Alberta, Sask, Manitoba, Ontario, Quebec, have Marketing Plans for the marketing of hatching eggs for the chicken broiler industry).....NS is the first for Atlantic Canada.

Report for Nova Scotia Federation of Agriculture AGM 2018

Inverness/Victoria County Federation

The Inverness/Victoria Federation of Agriculture has continued to be active over the past year. Our Board of Directors is made up of Chris van den Heuvel, president, Jamie van den Hoogen, vice president, William van den Heuvel, Rodney Beaton, Andrew MacLennan, Richard Heukshorst, Troy van den Hoogen, Danford Murphy, Byron Fraser and secretary/treasurer, Carol van den Hoogen.

As in previous years the Board of Directors started the year by approving a donation to the Gerard Chiasson Memorial Bursary at Dal AC which was won by Maesey Philliips. We continued to support the Breakfast Program in each county by donating to a school in both counties. This year we donated to Cabot and Whycomomagh schools. We are always proud to support the local 4-H members who travel to the Royal. This year we supported Sarah Wilson. The 4-H Leaders Council also received a donation along with the Ag. Awareness Tent which was set up for 4-H County Day in August. This spring, the directors enjoyed a social event at the Keltic Quay in Whycomomagh which included a social and dinner.

Our Machinery Rental Program continues to thrive with several new pieces of equipment coming in time for spring cropping . A comprehensive Machinery Directory has been sent to every member on our membership list. Overall usage was slightly down this year for both the number of members who rented and revenue from rentals, but continues to generate income to keep the program going. The Board of Directors would like to thank each member who is caring for and keeping records on the rental gear as well as the Machinery Committee members (Rodney Beaton, Andrew MacLennan, Foster Murphy, William Cox, and Bruce MacDonald) who discuss and deal with rental issues. Without you, this program would not be possible. If anyone in the Inverness/Victoria Federation of Agriculture has ideas for additional equipment, please speak with one of our Directors or Committee members.

So, the Inverness/Victoria Federation of Agriculture continues to support our community, while our President has been working on other fronts including sitting on the Board of Directors for the CFA and also working towards a liaison with the Strait Area Chamber of Commerce. Chris continues to act on Nova Scotia's farmers' behalf whether it's meeting with the Minister of Agriculture or mowing a hayfield for an infirmed neighbor. Thank you, Chris, for your time and talents!

Carol van den Hoogen

WHAT HAS KCFA BEEN UP TO!?

BANQUET AND SILENT AUCTION

We would like to thank all those who attended our annual Dinner and Silent auction on March 10th, 2018 at Lightfoot & Wolfville Vineyard. This was an evening to celebrate local food and fellowship while supporting local area food banks. A fantastic meal was prepared by their chef and enjoyed by all.

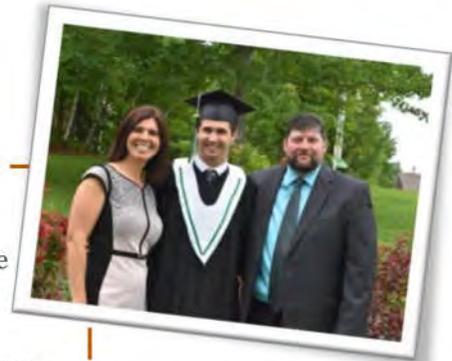
A big thank you to all the producers and local businesses who donated to make this meal and silent auction such a success. It was with the help of your generous support that the KCFA was able to contribute \$2000 to the five (5) food banks in Kings County.

Keep your eyes out for next year's event, and be sure to get your tickets early as this year we sold out quickly !



BURSARY RECIPIENT

Congratulations to this year's KCFA bursary recipient Nicholas Clarke from Central Kings Rural High School. Nicholas, pictured with his parents Jeff and Kelly Clarke of Southview Farms in Woodville, is attending St FX to study Chemistry and Engineering with hopes to bring new ideas and innovations back to the farm in the future.



ELECTED OFFICIALS AGRICULTURE TOUR

The agriculture tour was a great opportunity for the local politicians who attended (County of Kings Mayor and Councilors and Town of Berwick Mayor) to see firsthand the diversity of agriculture in Kings County. It also allowed them to see the contributions that the agriculture industry provides to the surrounding communities. It was great to be able to showcase agriculture producers and processors in the Western region of Kings County. Operations that were visited were EdenValley Poultry, Meadowbrook Meat Market, Langelaan Farms and Perfect Berries Ltd.



President's Report
Yarmouth/Shelburne County Federation of Agriculture
November 1, 2018

As always, a busy year for farmers and their families in the field. But we always take time to come together as a community.

In March, Agriculture Day at the Rodd's Grand Hotel saw nearly 100 farmers come together for a day of conversation and education.

The NSFA Executive met in Yarmouth in September and graciously hosted a supper with our county members. This gave an opportunity to share and learn about our trade and voice topics of concern for us all, especially in SW Nova Scotia.

September 19 was Open Farm Day. A day for the public to visit farms, to see where our foods come from and experience a bit of farm life. Our very own Kleiner Farms in North Chegoggin opened their farm gate to the public.

Another workplace education program is being held in Yarmouth this November – hosted by the NSFA. A great opportunity to learn how to run our businesses more efficiently, at no cost to the participants.

The executive of the Yarmouth and Shelburne County Federation of Agriculture look forward to helping our members with any challenges they may encounter. Please let us know how we can help.

President
Yarmouth/Shelburne County Federation of Agriculture

Nova Scotia Federation of Agriculture By-Laws

Definitions

1. In these by-laws:

- (a) "Federation" means *Nova Scotia Federation of Agriculture*
- (b) "Commodity Group" means an organized body of producers of specific agricultural product or products;
- (c) "Council" means the Council of Agricultural Leaders (Council of Leaders) of the Federation;
- (d) "County or Regional Federation" means a Federation of Agriculture formed within a County or such other territory as may from time to time be approved by the Council of Leaders of the Federation;
- (e) "Designated Representative" means any person appointed by a NSFA Member farm as the voting representative for that farm, providing that a Designated Representative form is signed by the NSFA Member farm and presented to the NSFA by the day prior to the annual meeting;
- (f) "Member" means a registered farm choosing to join the NSFA and includes a person or body corporate and his/her or its heirs, executors or other Designated Representative;
- (g) "Registered Farm" means a farm currently registered under the Farm Registration Act
- (h) "Executive Committee" means a recognized group of Members numbering no more than 10 and no less than 7 in total elected at the Annual General Meeting;
- (i) "Registered Delegate" means a recognized eligible voting member representative of:
 - 1) a County/Regional Federation of Agriculture. Each shall be entitled to be represented at an Annual or Special Meeting of the Federation by one delegate for every twenty memberships, the total number of delegates to be at least two, and not to exceed four. These delegates must be registered with the NSFA office by the day prior to the annual meeting or special meeting.
 - 2) an affiliated Commodity Group. Each shall be entitled to be represented at the Annual or any Special Meeting by one delegate for every two million dollars or part thereof of the total farm gate value (based on the previous year's information provided by the NSDA for that commodity); the total number of delegates to be at least two and not exceed four. These delegates must be registered with the NSFA office by the day prior to the annual or special meeting.
 - 3) the Council of Leaders
- (j) "Special business" means a motion passed by not less than two-thirds of such Members entitled to vote as are present in person or by proxy, where proxies are allowed, at a general meeting of which notice specifying the intention to propose the motion as special business has been duly given.
- (k) *Shall* is understood as imperative, *may* is understood as permissive, the singular includes the plural, the masculine includes the feminine and vice-versa.

MEMBERSHIP CLASSES, RIGHTS AND RESPONSIBILITIES

2. The Federation is accountable to the Members of the Federation.

3. Any Member of legal age is entitled to hold any office.

4. Membership in the Federation shall consist of:

- (a) Those who support the objects of the Federation,
- (b) Those Registered Farms whose name and address is written in the Register of Members by Service Nova Scotia, and
- (c) Those who pay an annual fee in an amount to be determined by the Federation and approved by the Nova Scotia Department of Agriculture (NSDA) Farm Registration System,

5. Membership Classes:

- (a) **Member (Voting):** a person or body corporate and his or its heirs, executors or other Designated Representative; currently operating a Registered Farm choosing to join the NSFA.
- (b) **Associate Member (Non-voting):** An Associate Member of the Federation is a person not currently operating a Registered Farm and accepted as an Associate member.
- (c) **Corporate Member (Non-voting):** A Corporate Member of the Federation is a business operating primarily in the agricultural industry and accepted as a Corporate Member.

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6. Membership in the Federation is not transferable.
7. Membership in the Federation shall cease:
- (a) upon death, or
 - (b) if the Member resigns by written notice to the Federation, or
 - (c) if the Member ceases to qualify for membership in accordance with these by-laws.
8. The Members, through their Designated Representatives, or in person at the annual general meeting may repeal, amend or add to these by-laws when proper notice of special business regarding a change to the bylaws has been given, including the proposed changes.
9. No funds of the Federation shall be paid to or be available for the personal benefit of any Member.
10. Federation Affiliation
- (a) Any Commodity Group in Nova Scotia may request affiliation with the Federation.
 - (1) Such request may be granted by the Council or by those eligible to vote at the Annual General Meeting.
 - (2) Notice shall be given at a Council or Annual Meeting of the request for affiliation, and be placed on the agenda for the next meeting of either Council or the Annual Meeting.
 - (3) At the next meeting of either Council or the Annual General Meeting a motion to accept the Group for affiliation will be brought to the floor for approval. The motion will require a simple majority vote.
 - (4) If any Affiliate wishes to withdraw from affiliation, notice in writing shall be given to the Secretary of the Federation.

MEMBERS' MEETINGS

11. A general or special meeting of the Members and Registered Delegates may be held at any time and shall be called:
- (a) if requested by the President, or
 - (b) if requested by a majority of the Executive Committee, or
 - (c) if requested in writing by five of the affiliated Commodity Groups and/or County/Regional Federations.
12. Notice to Members and Registered Delegates is required for general or special meetings. The notice must:
- (a) specify the date, place and time of the meeting,
 - (b) be given to each Member and the Secretary of each County/Regional Federation and affiliated Commodity Group fifteen (15) days prior to the meeting by regular mail, newsletters, newspapers, television, radio, e-mail, telephone, fax and/or other electronic means,
 - (c) specify the nature of business, such as the intention to propose a motion of special business, a copy of such motion, and
 - (d) the non-receipt of notice by any Member or Registered Delegate shall not invalidate the proceedings.
13. An annual general meeting shall be held within four months after every fiscal year end at such place and upon such date as may be determined by the Council and notice is required which must:
- (a) specify the date, place and time of the meeting,
 - (b) be given to the Members and Registered Delegates thirty (30) days prior to the meeting by mail, newsletters, newspapers, television, radio, e-mail, telephone, fax and/or other electronic means,
 - (c) specify the intention to propose a motion of special business, a copy of that motion, and
 - (d) the non-receipt of notice by any Member or Registered Delegate shall not invalidate the proceedings.
14. At the annual general meeting of the Federation the following items of business shall be dealt with and shall be deemed ordinary business and all other business transacted shall be deemed special business:
- (a) minutes of the previous annual general meeting,
 - (b) consideration of the annual report of the Executive Committee,

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- (c) consideration of the annual financial report of the Federation,
- (d) the appointment of auditors for the ensuing year,
- (e) election of Members of the Executive Committee,
- (f) presentation and consideration of the budget, and
- (g) consideration and voting on proposed resolutions

15. Only voting Members or their Designated Representative, Registered Delegates, Executive Committee Members and Members of the Council shall have the right to vote one time on any question at any annual or special meeting. Principle of one farm = one vote shall apply. The Registered Farm must be represented in person at the meeting to be eligible for a vote.

16. At all annual and special meetings the majority of Registered Delegates registered prior to the day of the meeting shall constitute a quorum and all questions related to ordinary business shall be decided by majority vote and all questions of special business will require a 2/3rds majority. No business shall be conducted at any meeting unless a quorum is present to open the meeting and, upon request, before any vote.

17. No quorum

(a) If a meeting is convened as per by-law 11(a) or 11(b) and quorum is not present within a reasonable time from the time appointed for the meeting, it shall be adjourned to such time and place as a majority of the Members present shall decide. Notice of the new meeting shall be given and at the adjourned meeting the Members present shall constitute quorum only for the purpose of winding up the meeting.

(b) If a meeting is convened at the request of the Members as per by-law 11(c) and quorum is not present within a reasonable time from the time appointed for the meeting, it shall be dissolved.

18. The President, or in his/her absence, the 1st Vice-President, or in the absence of both of them, the 2nd Vice-President shall preside as Chair at general or special meetings.

19. Where there is an equality of votes the Chair shall have a casting vote otherwise the Chair does not vote.

20. The Chair may, with the consent of the meeting, adjourn any meeting. No business shall be transacted at the subsequent meeting other than the business left unfinished at the adjourned meeting unless notice of such new business is given to the Members.

21. At any meeting a declaration by the Chair that a motion has been carried is sufficient unless a poll is demanded by at least three Registered Delegates. If a poll is demanded it shall be held by show of hands or by secret ballot as the Registered Delegates may decide.

COUNCIL OF LEADERS (COL):

22. a) The COL shall be the governing body of the NSFA providing overall direction, policy leadership and operational oversight.

b) The COL is accountable to the membership of the NSFA

c) The COL shall consist of:

(i) The Executive Committee of NSFA, and

(ii) County/Regional Federations and Commodity Group representatives

1. Each County/Regional Federation, and each Commodity Group affiliated with the Federation is entitled to appoint one of their members who is also a Member of the Federation to the COL. These groups shall forward the name of the member so appointed to the Federation and that person shall be entitled to vote at COL meetings and the Annual Meeting.

(iii) Hort Nova Scotia

1. In addition to the Councilor appointed pursuant to subsection 22(c) ii, Hort NS may appoint a second Councilor on the same terms and conditions as the first.

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(iv) Young Farmers Association of Nova Scotia representative

23. Corresponding members

(a) Other groups may be invited from time to time by the Council of Leaders to become non-voting corresponding members of the COL.

24. No person shall be eligible to vote as a COL Member who is not also a Member of the Federation. Quorum of the COL shall be 33 1/3 % +1 of the eligible voting Members of the COL.

25. A COL Member may vote in person or by appointing an Alternate or by proxy. Said Alternate shall only be another Member of the Federation who is also a member of their Commodity group or local Federation. Proxies must be given to another Member of the Council of Leaders and that Member may only vote no more than one proxy vote. COL Members are expected to attend Annual, Special and General Meetings. If a Councilor fails to attend three consecutive meetings of the Council without valid reason, his/her office shall be declared vacant, and a request made for a new appointment from the appropriate authority.

26. The COL shall meet at least three times each year or as often as the business of the Federation may require. The Secretary shall advise the COL Members by letter, by fax, or by e-mail regarding the place and date and time of all meetings at least seven days prior to the meetings except under abnormal circumstances where notice may be given by telephone.

27. COL Members may be paid remuneration and travel expenses, the amount to be recommended by the Council of Leaders of the Federation to the Annual Meeting for approval.

28. Information pertaining to the Agenda of upcoming Council of Leaders meeting should be sent to COL Members prior to the meeting.

29. The COL has the power to carry out policy formulation on matters requiring immediate attention. Such policy formulations shall be ratified at the Annual General Meeting.

EXECUTIVE COMMITTEE:

30. The Executive Committee manages the affairs of the Federation on behalf of the COL and makes strategic and operational decisions within the policy framework established by the COL and is accountable to the COL. The Executive Committee will have power to recommend policy formulations to the Council between the annual meetings as required.

31. The Executive Committee shall establish guidelines for the conduct of the annual meeting.

32. Any Member of the Federation shall be eligible to be elected a Member of the Executive Committee of the Federation and a Member of the Executive Committee of the Federation shall be a Member of the Federation.

33. The Executive Committee shall consist of:

(a) Members elected by the Members and Registered Delegates at an annual, general or special meeting of the Federation, and

(b) Canadian Federation of Agriculture (CFA) representative elected at the annual general meeting of the Federation.

(c) Immediate Past-President shall be an ex-officio Member of the Executive Committee.

34. The number of Members of the Executive Committee shall be not less than 7 or more than 10 and should broadly represent the NSFA membership on a geographic and commodity basis.

35. Members of the Executive Committee shall retire from office at the end of their term at an annual general meeting at which their successors are elected. Retiring Members of the Executive Committee shall be eligible for

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re-election. Members of the Executive Committee shall be elected to three year terms with a maximum number of two terms. Members of the Executive Committee who have served their two terms shall take a minimum one year break before being eligible for re-election. If a member of the Executive Committee is an officer at the end of their second consecutive term, they are eligible to serve a third consecutive three year term.

36. If a Member of the Executive Committee resigns his/her office or ceases to be a Member in the Federation, his/her office as Member of the Executive Committee shall be vacated and the vacancy may be filled for the unexpired portion of the term by the Executive Committee from among the Members of the Federation.

37. The management of the Federation is the responsibility of the Executive Committee. In particular, the Executive Committee may engage an Executive Director, and determine his/her duties, responsibilities and remuneration.

38. Members of the Executive Committee who have, or could reasonably be seen to have, conflicts of interest have a duty to declare this interest. The declaration should be made to the Registered Delegates and Members

- (a) upon nomination, and
- (b) if serving as a Member of the Executive Committee, when the possibility of a conflict is realized.

39. A conflict of interest does not prevent a Member from serving as a Member of the Executive Committee provided that he/she withdraws from the decision making on matters pertaining to that interest. The withdrawal should be recorded in the minutes

Executive Committee Meetings

40. The Executive Committee shall meet 10 times or more each year.

41. An Executive Committee meeting may be held at the close of every annual general meeting without notice. For all other Executive Committee meetings, notice is required and must:

- (a) specify the date, place and time of the meeting,
- (b) be given to the Executive Committee Members seven (7) days prior to the meeting,
- (c) be given to the Executive Committee by newsletters, e-mail, telephone, fax and/or other electronic means,
- (d) the non-receipt of notice by any Member of the Executive Committee shall not invalidate the proceedings.
- (e) Notice can be waived for executive committee meetings with the unanimous approval of the executive committee.
- (f) Meetings may be conducted electronically through tele-conference, video-conference or internet based conferencing methods

42. Quorum shall consist of 50% of the Members of the Executive Committee. No business shall be conducted at any meeting of the Executive Committee unless a quorum is present to open the meeting and, upon request, before any vote.

43. The President or, in his/her absence, the 1st or 2nd Vice-President or, in the absence of both of them, any Member of the Executive Committee appointed from among the Members of the Executive Committee shall preside as Chair of the Executive Committee.

44. At Executive Committee meetings, where there is an equality of votes, the Chair shall have a casting vote otherwise the Chair does not vote.

Officers

45. Officers of the Federation shall be Members of the Executive Committee. Officers of the Federation are: President, 1st Vice President, 2nd Vice President, Corporate Secretary and Treasurer.

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46. The Corporate Secretary shall:

(a) have responsibility for the preparation and custody of all books and record including:

1. the minutes of Members' meetings,
2. the minutes of Executive Committee meetings, and

(b) have custody of the Seal, which may be affixed to any document upon resolution of the Members of the Executive Committee, and

(c) have other duties as assigned by the Executive Committee.

47. The Treasurer shall have responsibility for the custody of all financial books and records of the Federation, and carry out all other duties as assigned by the Executive Committee. The offices of Treasurer and Corporate Secretary may be combined.

(a) Staff may perform the duties of Treasurer and Corporate Secretary.

48. The President must serve on the Executive Committee for at least one year prior to election as President.

49. The President shall be responsible for the effectiveness of the Executive Committee and shall perform other duties as assigned by the Members or the Executive Committee.

50. The 1st or 2nd Vice-President shall perform the duties of the Chair during the absence, illness or incapacity of the President, or when the President may request him/her to do so.

51. The Members of the Executive Committee may also appoint a Recording Secretary

- (a) who is responsible for taking minutes of all Executive Committee and Members' meetings, and
- (b) who need not be a Member of the Executive Committee.

52. Contracts, deeds, bills of exchange and other instruments and documents may be executed on behalf of the Federation by the Executive Director and one of the President or the 1st Vice-President or the Corporate Secretary, as prescribed by motion or policy direction of the Council of Leaders.

OTHER COMMITTEES:

53. Nominating Committee

(a) The Nominating Committee, at the Annual Meeting following its appointment shall recommend to the meeting a slate of officers including a President, a 1st Vice-President, a 2nd Vice-President, Treasurer and Corporate Secretary, CFA Director (when there is a vacancy in this position) and up to four other Executive Committee Members. Where the Nominating Committee recommends the CFA Director for the position of President, 1st Vice-President, or 2nd Vice-President, they shall recommend up to six other Executive Committee Members. Additional nominations may be made and final approval shall be given by the voting Members and delegates.

- i) persons nominated from the floor must be present at the AGM
- ii) any person nominated from the floor must be a recognized voting Member of the Federation
- iii) persons nominated from the floor must present to the membership their qualifications and rationale for becoming an Executive Committee Member
- iv) each nomination from the floor will be voted on individually by the voting Members and Registered Delegates

(b) The current President and Executive Director shall be ex-officio (non-voting) Members of the Nominating Committee.

54. A Resolutions Committee shall also be appointed for the ensuing year whose duty it shall be to study and prepare resolutions for presentation to any Council or Annual meeting following its appointment. The President and Executive Director shall be ex-officio Members of the Resolutions Committee.

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55. The Council or Executive Committee may appoint standing or special committees as deemed necessary, and will encourage Council of Leaders Members to serve on these committees. Nominations may be sought by the Executive Committee from County/Regional Federations and Commodity Groups to serve on committees before the first meeting of the Council in any year. Those appointed shall be responsible to the Council or Executive Committee and serve for the ensuing year.

FINANCE:

56. The fiscal year end of the Federation shall be the last day of August.

57. The Members of the Executive Committees shall annually present to the members a written report on the financial position of the Federation. The report shall be in the form of:

- (a) a balance sheet showing its assets, liabilities and equity, and
- (b) a statement of its income and expenditure in the preceding fiscal year.

58. A copy of the financial report shall be signed by the auditor or by two Members of the Executive Committee.

59. An auditor of the Federation may be appointed by the Registered Delegates and Members at the annual general meeting and, if the Registered Delegates and Members fail to appoint an auditor, the Members of the Executive Committee may do so.

60. The Federation may only borrow money as approved by a special resolution of the Council of Leaders.

61. The Members may inspect the annual financial statements and minutes of annual, general or special and Executive Committee meetings of the current year at the registered office of the Federation with one week's notice.

62. Members of the Executive Committee and officers shall be paid remuneration, the amount to be recommended by the Council of the Federation to the Annual Meeting for approval. Members of the Executive Committee or officers may be paid reasonable expenses incurred in the performance of his/her duties.

63. The Federation shall not make loans, guarantee loans or advance funds to any Member of the Executive Committee.

RULES OF ORDER:

64. At all meetings Robert's Rules of Order shall govern the proceedings of the meeting.

GUIDELINES FOR ANNUAL MEETING AND VOTING PROCEDURE

1. **Seating arrangements** for the meeting room is set up theatre style with chairs.
2. **No literature** may be distributed to the meeting other than that which is authorized by the Chair.
3. **News media representatives** will be provided space and tables.
4. **All matters of business** will be placed before the meeting through the Chair.
5. **Alternates, visitors and guests** will have the privilege of addressing the meeting with permission of the Chair.
6. **Votes** – Only NSFA members with a voting card are eligible to vote. A request for a secret ballot may be made through the Chair.
7. **Parliamentary procedure** according to Robert’s Rules of Order will be followed.

POLICY DEVELOPMENT PROCEDURE

In 1995 the Policy Process Committee of NSFA made revisions to the process for policy paper development. The following procedure has been established:

1. In the June to August time period the Executive of NSFA should meet to prepare the first draft of the Policy Statement. Each year should be started with a clean slate.
2. The Executive should review the contents of the previous years Policy Statement and decide what should be brought forward into the current year’s statement.
3. Current concerns, issues, and policies being addressed should be added to the statement.
4. The Policy Statement should be fashioned with an index which is appropriately broken down into various sections.
5. The proposed Policy Statement should be presented to the September Council of Leaders meeting.
6. The proposed Statement should be printed in an October issue of the NSFA Newsletter.
7. Copies of the proposed Statement should be made available to county federations for their discussion.

8. The proposed Statement will be presented and discussed at the annual meeting of NSFA.
9. Following are the rules of debate:
 - a) Any voting member may introduce policy statements, and if substantial, these may be printed for circulation.
 - b) Any delegates may intervene during the reading of the policy statement.
 - c) If there appears to be a constructive rebutting of opposing views, and it appears that a consensus can be reached among those involved, the chair may let the matter proceed.
 - d) Alternatively, the chair may suggest that the parties to the debate on an issue attempt to work out an accommodation, and return to the floor later in the process with a compromise or agreement.
 - e) A further alternative available to the chair is that the final text describes the different views, leaving the Council discretion to act on the matter as and if required.
 - f) Failing the options above, the chair, or a proponent, may opt to have the matter dealt with by a vote on a resolution, during the resolution session toward the end of the meeting. A written resolution must be submitted for circulation.
 - g) A delegate may interject on any issue, at any point, but an effort should be made to follow the flow of the draft text. The chair may recognize speakers other than delegates for participation in policy discussion.
10. A vote will be held on each section of the Policy Paper.
11. The resolutions will continue to be handled similar to previous years. The meeting will first be asked for agreement to include a resolution in the Policy Statement. If there is no agreement then the resolution will be voted on separately. The Resolutions Committee will be asked to keep track of which resolutions are included in the Policy Statement and be in touch with the various commodity groups and county federations to see if they are supportive of the resolutions being handled in this manner.
12. The Executive and Council are responsible for the final production of the Policy Paper, and where appropriate, will include matters dealt with by vote, resolution, and/or consensus.
13. A master file will be maintained with each years Policy Statement appropriately recorded.
14. The Executive will present a report at each annual meeting on the results obtained in response to the previous year's Policy Paper.

Guidelines for 4-H Representation At the Nova Scotia Federation of Agriculture Annual Meeting

4-H Representation at the NSFA Annual Meeting

The Council of Leaders of the NSFA believe that the voice of youth must be heard if the Federation is to be successful in designing policies and programs that will encourage rural youth to remain active in the agricultural industry in the future. For this reason each County/Regional Federation of Agriculture has been asked to appoint a local 4-H member to attend the annual meeting of the Nova Scotia Federation of Agriculture.

Nomination of Representatives

The local Federation of Agriculture and the local 4-H Council will be jointly responsible for the selection of the 4-H representative to attend the Federation's annual meeting in Truro to represent rural youth from that area.

Expenses for 4-H Delegate

The County/Regional Federation and the local 4-H Council will be responsible for reimbursing the 4-H representative for their expenses, at rates as determined by these groups.

Voting Privileges

The 4-H member will have non-voting, observer status, unless the member is from a registered farm which is a member of the NSFA and is given voting status by that farm.

Chaperone Arrangements

It is the responsibility of the local 4-H Council to ensure that adequate chaperone arrangements are in place.

RESOLUTIONS PROCESS

Guidelines for a Resolutions Process

The Federation's resolution process should adhere to the following guidelines.

1. Content

- (a) All resolutions must be relevant to the objectives adopted at the 1996 Annual General Meeting (Appendix I).
- (b) Resolutions should be worded such that they include:
 - (i) a clear background statement or addendum explaining the circumstances or problem addressed by the resolution (i.e. whereas clause) and;
 - (ii) a motion stating in clear and concise terms the expected or desired outcomes (i.e. therefore be it resolved that):
- (c) Each organization submitting resolution(s) shall complete a form indicating that each resolution was adopted at either a Board of Directors meeting or an annual general meeting of their organization. It is clarified that this procedure does not prevent delegates from putting forward resolutions from the floor of the annual meeting.

2. Categorization of Resolutions

- (a) Resolutions should be categorized by the Resolutions Committee into one of two categories A or B depending on the nature of the content with:
 - (i) resolutions of a universal nature, that is having implications for the entire industry or a major sector of the industry, being placed in a category A, and becoming, once passed by the Annual General Meeting, part of the policy of the Federation, and;
 - (ii) resolutions of a local or indigenous nature being placed in a category B, and, once passed by the Annual General Meeting, to be dealt with by the Resolutions Committee in the manner as directed by the resolution.

3. Critical Path

- (a) Resolutions must be submitted to the chair of the Resolutions Committee by the second Monday in November, or at least two weeks prior to the Annual General Meeting which may be expected to deal with the resolution.
- (b) All resolutions received by the second Monday in November or two weeks prior to the Annual General Meeting which may be expected to deal with them will be published and circulated in the Report of the Resolutions Committee prior to an Annual General Meeting.
- (c) Late resolutions will be accepted at the pleasure of the Resolutions Committee and may not appear in the Report of the Resolutions Committee.

- (d) Resolutions will be accepted from the floor at an Annual General Meeting at the pleasure of the AGM chair and shall be presented to the Secretary of meeting prior to being forwarded to the Resolutions Committee members for presentation as a resolution.

4. Resolutions Procedure

Every Annual General Meeting will have time allocated on the agenda to facilitate the processing of new resolutions.

- (a) The Resolutions Report should be tabled the first morning with debate to start at a later time in the meeting to allow for informal review and discussion of the resolutions. The Resolutions session will be co-chaired by the AGM Chair and the Chair of the Resolutions Committee who shall:
 - (i) apply generally accepted procedural rules to the debate on resolutions and in general to the resolutions session;
 - (ii) Resolutions Committee Chair shall present and move to adopt each category A and B resolution, as published in the Report of the Resolutions Committee;
 - (iii) The AGM chairperson will then take over and ask a representative of the sponsoring body to second the motion and then handle the debate and vote on the resolution. If the seconder of the resolution speaks twice, subject to the discretion of the chair, this will close debate on the resolution.
- (b) Additional resolutions which adhere to the criteria set out in 3 (d) above or with the unanimous support of the meeting will be accepted for debate during the resolutions session.

5. Responsibilities of Resolutions Committee

- (a) To provide leadership in the area of implementation of the requests contained within resolutions adopted at the preceding year's annual general meeting. To be specific the committee will:
 - (i) Request the NSFA Executive and staff to adequately prepare background documents supporting the intent of the resolutions passed at an annual meeting, and
 - (ii) Arrange for the formal presentation of these properly prepared resolutions to the appropriate agencies and departments for their careful consideration in a timely manner, and
 - (iii) Request that each agency or department charged with addressing a resolution issue be required to make a serious attempt to resolve the issue brought forward, offer/negotiate an alternate solution to the issue at hand, or adequately explain why the request cannot be accomplished.
- (b) To attend Committee meetings and participate in Committee activities whenever possible.
- (c) To assist with the direction and wording of resolutions presented by the county federations and commodity groups for presentation and adoption at the current year's annual general meeting.

6. Accountability

- (a) The oversight of all activity relating to the resolutions passed by the Annual General Meeting will be dealt with by the Executive Committee and/or the Council of Leaders.
- (b) The Report of the Resolutions Committee will include a summary of the actions taken on the resolutions passed by the previous Annual General Meeting.

7. Archive of Resolutions

- (a) All resolutions adopted at an annual meeting will be actively pursued during the year following their adoption.
- (b) If a resolution has not been enacted or otherwise satisfactorily dealt with during the year after its adoption, the resolution can either be: 1) deleted by a motion making it null and void, or 2) moved into a continued action resolution file for continued activity for a period of 3 years. These recommendations are presented to the Council of Leaders for verification.
- (c) The resolutions committee will make a recommendation to the annual meeting as to how the previously approved resolutions will be dealt with.

Resolutions Committee

8. Appointment

- (a) The Resolutions Committee shall be chaired by a member of the Executive of the Federation and also include two other members (one being a commodity group representative and the other a county federation representative) appointed by the Council of Leaders each year at the first Council meeting in the New Year.

9. Responsibility

- (a) The Resolutions Committee will direct the preparation and circulation of an annual report containing:
 - (i) resolutions approved for presentation to the Annual General Meeting;
 - (ii) notes on any changes or consolidations made by the Resolutions Committee, and;
 - (iii) a report on the actions taken with respect to the previous years' resolutions.
- (b) The Resolutions Committee may:
 - (i) consolidate resolutions of similar nature, providing that submitters of the resolutions agree, and;
 - (ii) make changes to the wording, but not the intent, of any resolution proposed.
 - (iii) provide additional comments for clarification purposes, if additional information is available.

APPENDIX I

The policies and subsequent actions taken by the NSFA on behalf of its membership will be consistent with the following objectives:

- **to work toward a competitive and sustainable agri-food industry;**
- **to insure that all public policy that touches the agricultural community recognizes the uniqueness of that community and is consistent with the goal of a competitive and sustainable agri-food industry;**
- **to insure all public policy maintains a sensible link between the sustainability and economic viability of the agricultural community;**
- **to develop and promote sound environmental management practices;**
- **to develop and promote strategies that ensure stable farm incomes, and;**
- **to promote rural development and the family farm as the basic building blocks of a stable and sustainable agri-food industry.**

Original adopted at September 2012 Council of Leaders meeting

Amended version adopted at the April, 2013 Council of Leaders meeting

Nominating Policy

The Nominating Committee, at the Annual Meeting following its appointment shall recommend to the meeting a slate of officers including a President, a 1st Vice-President, a 2nd Vice-President, Treasurer and Corporate Secretary, CFA Director (when there is a vacancy in this position) and up to four other Executive Committee members. Where the Nominating Committee recommends the CFA Director for the position of President, 1st Vice-President, or 2nd Vice-President, they shall recommend up to six other Executive Committee members. The Nominating Committee will be enacted at the April Council of Leaders meeting immediately prior to the AGM. Additional nominations may be made from the floor during the Annual General Meeting, as per the bullets below, and final approval shall be given by the voting delegates.

- Persons nominated from the floor must be present at AGM
- Any person nominated from the floor must be a recognized voting member of the Federation
- Persons nominated from the floor must present to the membership their qualifications and rationale for becoming an Executive Committee member
- Each nomination from the floor will be voted on individually by the voting members and delegates.

The Nominating Committee is made up of one executive committee member and the two past Presidents of the NSFA. If one or both of the past Presidents are not able to participate, the preceding President will be asked to serve on the Nominating Committee. The President and Executive Director shall be ex-officio members of the Nominating Committee. The Committee shall select a chair from among its members.

Members of the nominating committee are responsible to find qualified nominees for the NSFA Executive Committee, the Board of Directors for Agri-Futures Nova Scotia and the Board of Directors for Farm Safety Nova Scotia. A quorum of three committee members (excluding ex officio members) is required to convene a meeting of the nominating committee.

Approved by Council of Leaders, September 2014

**Nova Scotia Federation of Agriculture
Council of Leaders 2018**

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County Presidents/Representatives						
Stephanie Warr	Annapolis	7809 Hwy 201, RR1 South Williamston, Lawrencetown	B0S 1M0	902-825-6077		steph.warr.13@gmail.com
Trina MacDonald	Antigonish - Guysborough	955 Brierly Brook Road, Antigonish	B2G 2K9	867-1101 or cell 870-5401		trina@mistyhillsfarm.ca
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Bryan Dyck	Cumberland	3630 Boars Back Riad, River Hebert	B0L 1G0	251-2686		broadforkfarm@gmail.com

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Alice d'Entremont	Yarmouth - Shelburne	1250 Argyle Sound Road, Yarmouth County	B0W 3M0	762-3198	762-2029	ovp@ns.aliantzinc.ca
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Jack Wentzell*	Christmas Tree Council of Nova Scotia	3025 Barss Cor	B0R 1A0	644-2375		jandbwentzell@hotmail.com
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Barron Blois	Wild Blueberry Producers Association of NS	2247 Hwy 202, RR#1 Kennetcook	B0N 1P0	890-0336		dbblois@ns.sympatico.ca
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Andy Parker*	NS Fruit Growers Association	243 Coleman Road, Grafton	B0P 1V0	(902)538-8630		agparker@xcountry.tv
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Shannon Bruhm	Hatching Egg Farmers of NS	PO Box 10, Cookville	B4V 2W6			shanbruhm@icloud.com
Josh Oulton - Vegetable Rep	Horticulture Nova Scotia	1736 Church Street, Port Williams	B0P 1T0	670-4538		josh@taproofarms.ca
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Danny Bruce*	Organic Council of NS	3144 Hwy 201, RR3 Bridgetown	B0S 1C0	665-2119		tr00per@fastmail.fm

Meghan Spares*	Sheep Producers Association of NS	282 Avondale Road, Newport	B0N 2A0	237-4294		meghan_dickinson@hotmail.com
Amanda Eisses*	Soil & Crop Improvement Association of NS	2760 Hwy 4, Debert	B0M 1G0	662-3811 or cell 986-3331		mike.amanda.eisses@gmail.com
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Marc Sproule*	Turkey Farmers of Nova Scotia	Round Hill, RR3 Bridgetown	B0S 1C0	532-5853		sroulefarms@outlook.com
	NS Greenhouse Vegetable Marketing Board					
	West Nova Agro Commodities Ltd.					
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*representative rather than President						
**represents Non-Voting Member						

**LIST OF COUNTY DELEGATES AND ALTERNATES TO THE
2018 ANNUAL MEETING OF THE N.S. FEDERATION OF AGRICULTURE**

<u>COUNTY</u>	<u>DELEGATES</u>	<u>ALTERNATES</u>	<u>4-H DELEGATES</u>
ANNAPOLIS	STEPHANIE WARR(COL) JILLIAN BENT		
ANTIGONISH-GUYSBOROUGH	TRINA MACDONALD(COL)		
CAPE BRETON-RICHMOND	KEITH RUDDERHAM(COL) DONNIE MACNEIL ARNIE VERSCHUREN SHANNON PETERS		
COLCHESTER	DUNCAN MCCURDY(COL)		
CUMBERLAND	BRYAN DYCK(COL)		
DIGBY	STANLEY BOUDREAU(COL) JACOB MULLEN SIEGMAR DOELLE		
HALIFAX-EAST HANTS	DAVID HILL(COL)		
HANTS	DOMENIC PADULA(COL)		
INVERNESS-VICTORIA	CHRIS VANDENHEUVEL(COL) CYLE CAMPBELL		
KINGS	ALLAN MELVIN(COL) TOM COSMAN STEVE ELLS DAVID BALDWIN		NICOLE MARTIN
LUNENBURG-QUEENS	PETER MORINE(COL) KEVIN WOODWORTH JIM CROOKER		

COUNTY

DELEGATES

ALTERNATES

4-H DELEGATES

PICTOU-NORTH COLCHESTER

**DEREK GLADNEY(COL)
BILL SCOTT
RICK PARKER
MEGAN BALODIS**

YARMOUTH-SHELBURNE

**ALICE D'ENTREMONT(COL) ROBERT MUISE
JEAN GUY D'ENTREMONT
EVAN KLEINER**

**LIST OF COMMODITY DELEGATES AND ALTERNATES TO THE
2018 ANNUAL MEETING OF THE N.S. FEDERATION OF AGRICULTURE**

<u>COMMODITY</u>	<u>DELEGATES</u>	<u>ALTERNATES</u>
BEEKEEPERS	LAUREN PARK(COL)	
BLUEBERRY	BARRON BLOIS(COL) ALICE PUGSLEY JOE SLACK PETER VANDYK	JEFF ORR
CATTLEMEN	DEAN MANNING(COL) LARRY WEATHERBY BRIAN TRUEMAN LEON SMITH	DANFORD MURPHY ALICIA KING
CHICKEN	JULIE GOULD (COL) STEPHANIE FULLER JOHN VISSERS THOM OULTON(COL) KARSON LEWIS RON TESTROETE	
CHRISTMAS TREE COUNCIL	JACK WENTZELL(COL)	
DAIRY	DERICK CANNING(COL) GERRIT DAMSTEEGT BYRON LAMB DAVID BEKKERS GREG ARCHIBALD	HANS VERMEULEN
EGG FARMERS OF NS	GENEVE NEWCOMBE(COL) DAVID NEWCOMBE CORY COX PAUL OVERMARS	
FOX BREEDERS	SYLVESTRE MUISE(COL)	

<u>COMMODITY</u>	<u>DELEGATES</u>	<u>ALTERNATES</u>
FRUIT GROWERS	ANDY PARKER(COL) LARRY LUTZ	
GOAT	ASHLEY MACDONALD(COL)	
GRAPE	JOHN EIKELENBOOM(COL)	
GREENHOUSE NOVA SCOTIA	ALICE D'ENTEMONT(COL)	
HASKAP GROWERS ASSOCIATION OF NS	JOAN BOWER(COL)	
HATCHING EGGS ASSOCIATION OF NS	SHANNON BRUHM(COL) MICHAEL LIGHTFOOT	
HORTICULTURE NOVA SCOTIA	JOSH OULTON(COL) MARK SAWLER PHILIP KEDDY(COL) ANGUS ELLS	
LANDSCAPE NOVA SCOTIA	ANDREW PALMER(COL)	
MAPLE PRODUCERS	AVARD BENTLEY(COL)	
MINK	DENNIS BOUDREAU(COL)	
ORGANIC COUNCIL OF NS	DANNY BRUCE(COL)	
PORK NOVA SCOTIA	JOE EBBETT(COL) MARGIE LAMB HERMAN BERFELO ROSEMARY FRANKLIN	TERRY BECK
SHEEP	MEGHAN SPARES(COL) JOSEPH LECK MATT LYNCH	MARIE OUMET FRED HAMILTON
SOIL & CROPS	AMANDA EISSES(COL)	
TURKEY FARMERS OF NS	MARC SPROULE(COL) MARK DAVIES	
YOUNG FARMERS	NICOLAS ROY(COL)	

Trade Show Directory 2018

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Atlantic Grains Council

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BIRD Construction

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<http://www.bird.ca/>

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Blaikies Dodge

28 Waddell Street, 28 Waddell Street Truro, NS, B2N 5C5

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George Brennan

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Efficiency Nova Scotia

230 Brownlow Ave Suite 300, 230 Brownlow Ave Suite 300 Dartmouth, NS, B3B 0G5

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Farm Credit Canada

101-322 Willow St, 101-322 Willow St Truro, NS, B2N 5A5

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Kings Mutual

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